



**AMBASSADE DE FRANCE AU JAPON**  
**SERVICE ECONOMIQUE REGIONAL**

Le Ministre conseiller pour les affaires économiques

A Tokyo, le 1<sup>er</sup> juin 2018

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**Annexes**

**Annexe 1 : Prévisions du marché de l'IA au Japon 2015-2030**

Table 1: breakdown of Japan's AI market by sector (2015 – 2030)

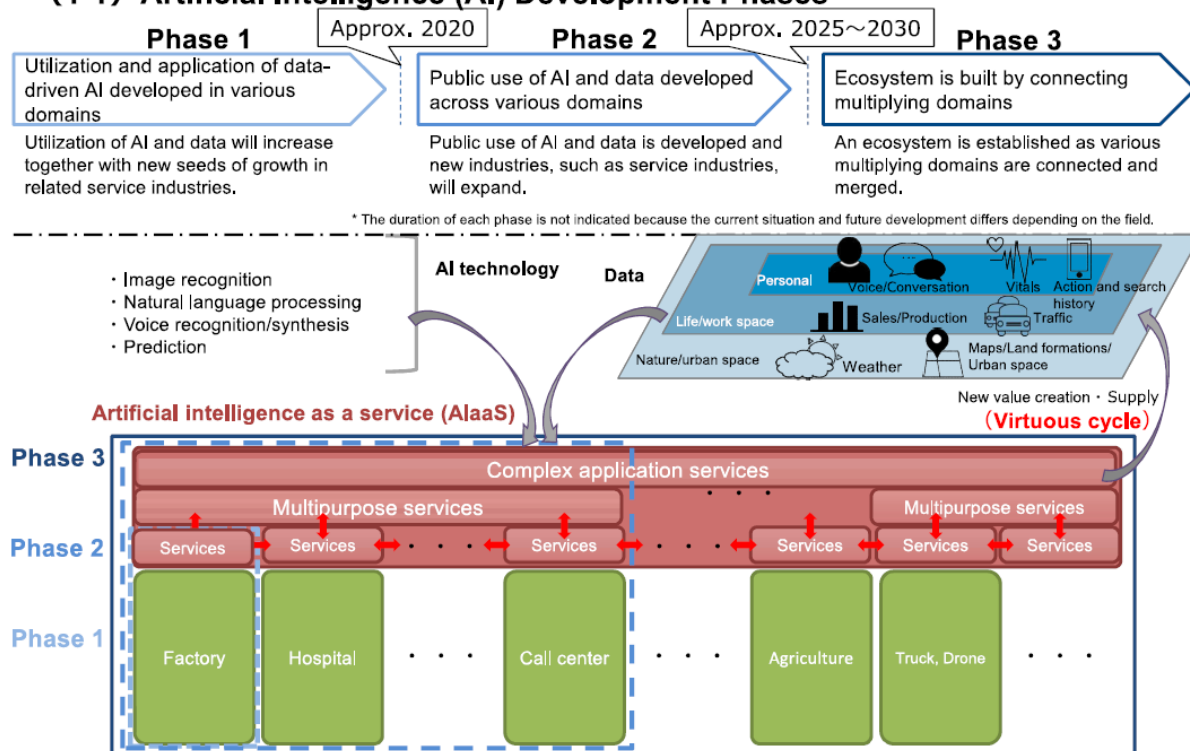
Type of sector	Unit: billion yen		
	2015	2020	2030
Agriculture, forestry & fishery	2.8	31.6	384.2
Manufacturing	112.9	2,965.8	12,175.2
Construction	79.1	1,215.7	5,922.9
Electricity, gas & communications	30.0	521.7	1,881.0
Information services	182.5	824.5	2,373.1
Wholesale & retail	1,453.7	4,684.4	15,173.3
Financial & insurance	596.4	2,261.1	4,731.8
Real estate	4.9	242.6	485.3
Transport	0.1	4,607.5	30,489.7
Distribution	46.5	144.3	503.5
Technical services	9.0	244.0	614.9
Advertising	633.1	1,930.5	3,604.7
Entertainment	226.0	599.0	1,510.4
Education	203.0	503.9	928.5
Medical care and welfare	34.3	576.1	2,182.1
Living-related services	130.8	1,711.1	4,001.5
<b>Total</b>	<b>3,745.0</b>	<b>23,063.8</b>	<b>86,962.0</b>

Source: Ernst & Young Institute

## Annexe 2 : Feuille de route gouvernementale pour le développement de l'IA au Japon

[ Attachment 1 ]

### (1-1) Artificial Intelligence (AI) Development Phases



Note: The concept of AlaaS is borderless and developed across fields.

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Source : AI Technology Strategy, Strategic Council for AI Technology, 2017

## Annexe 3 : Exemples de projets de R&D en IA lancés par des start-up et soutenus par la NEDO

Les projets ci-dessous ont été sélectionnés par la NEDO en septembre 2017 pour bénéficier d'un soutien financier sur deux ans respectivement de 1/ 50 M JPY ; 2/ 34 M JPY ; 3/ 38 M JPY ; 4/ 38 M JPY ; 5/ 12 M JPY ; 6/ 8 M JPY.

Sources : [http://www.nedo.go.jp/news/press/AA5\\_100828.html](http://www.nedo.go.jp/news/press/AA5_100828.html) ;  
[http://www.nedo.go.jp/english/event\\_20171201.html](http://www.nedo.go.jp/english/event_20171201.html)

1. "Practical applications for 'End-to-End Speech Recognition AI' that recognizes diversified speakers in multiple languages" - Hmcomm Co., Ltd.

Hmcomm is pursuing practical applications for "End-to-End Speech Recognition AI", using "CNN"\*3 and "AI comparable to human intelligence" to solve social issues, such as labor shortages due to the aging population and the needs of sophisticated telemedicine.

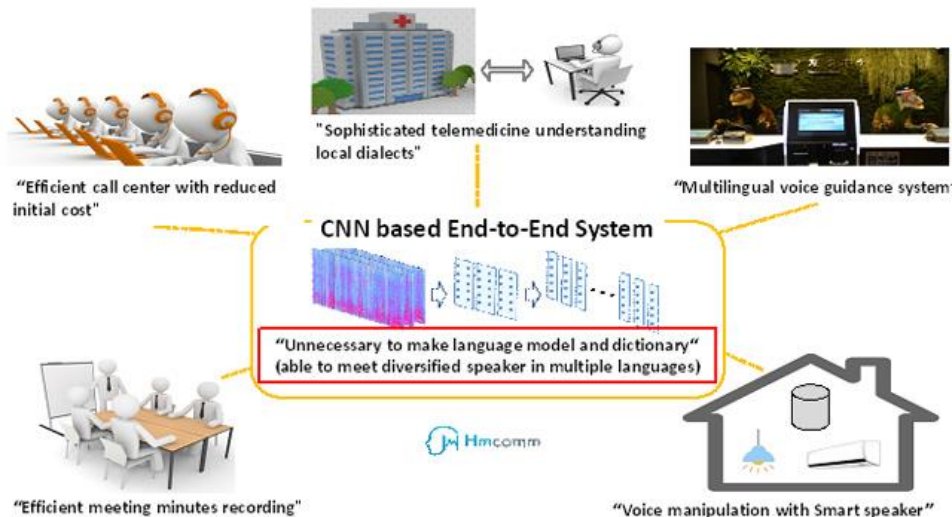


Figure 1. Schematic view of "End-to-End Speech Recognition AI"

2. "Research and development on AI's ability to infer optimal clinical departments", AR Advanced Technology, Inc. and SHIMADZU CORPORATION

In this project, AI cloud systems are trained to select the appropriate medical departments for outpatients by acquiring information through an interactive interview. The results of this project could shorten waiting time for outpatients and improve efficiency in medical office work.



Figure 2. Image of "Inferring optimal clinical departments by AI"

3. "Personal Artificial intelligence from Japan, cultivating in the smart phone", SOINN Inc.

By automatically learning the privacy settings of an individual smartphone, the "AI Personal Concierge SOINN" program collects information exactly suited to the user's personal needs and operate the smartphone automatically. Because the AI's learning takes place within individual smartphone devices, the risk of the information leaking is greatly decreased.



Figure 3. Image of “Personal Artificial intelligence from Japan, cultivating in the smart phone.”

4. “Research and development on interactive search algorithm based on deep learning to retrieve unstructured enterprise data” - BEDORE Inc.

BEDORE is creating a deep learning-enabled interactive search system that can retrieve documents and answer questions. Enterprise search systems have lagged behind web search engines, which are highly optimized in their use of big data and machine learning. The proposed interactive search system aims to make enterprise searches more efficient.

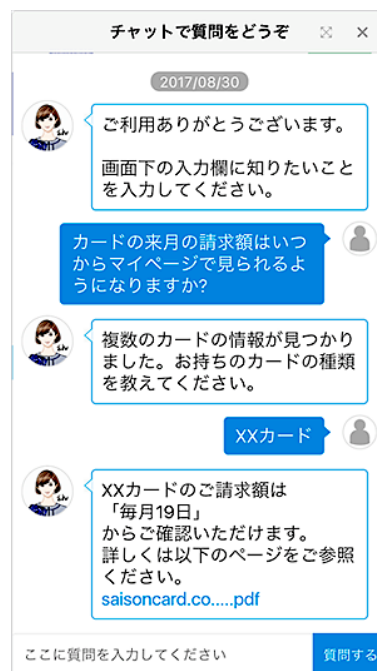


Figure 4. Image of proposed deep learning-enabled interactive search system

5. “Development of a ‘Five Senses’ AI-enabled camera” - Earth Eyes Co., Ltd.

Earth Eyes is developing an AI system that prevents accidents and criminal activity with a sophisticated combined-sensing feature comparable to human capabilities (image processing, sound processing, olfactory sensing, sound source recognition, and more), combined with analysis by AI. A primary goal

is to use the technology to develop retail stores with AI features, such as automated shoplifting prevention.



<Camera applications> 1CAM: Customer count 2 • 3CAM: Suspicious behavior detection  
4CAM: Replenishment order 5CAM: Large quantity merchandise movement alarm  
6CAM: Cashier queue alarm 7CAM: Workforce management

Figure 5: Image of 'Five Senses' AI-Enabled Camera (at retail store)

6. "Research and development on an AI engine to increase the productivity of back office contract review work", Cinnamon K.K.

Cinnamon is creating an AI document reader to increase the productivity of office workers.

Reduce office routine work by AI engine to extract data from unstructured document to process them into database.

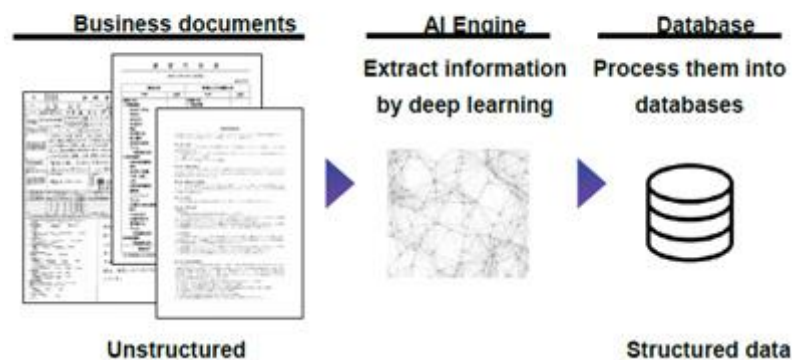
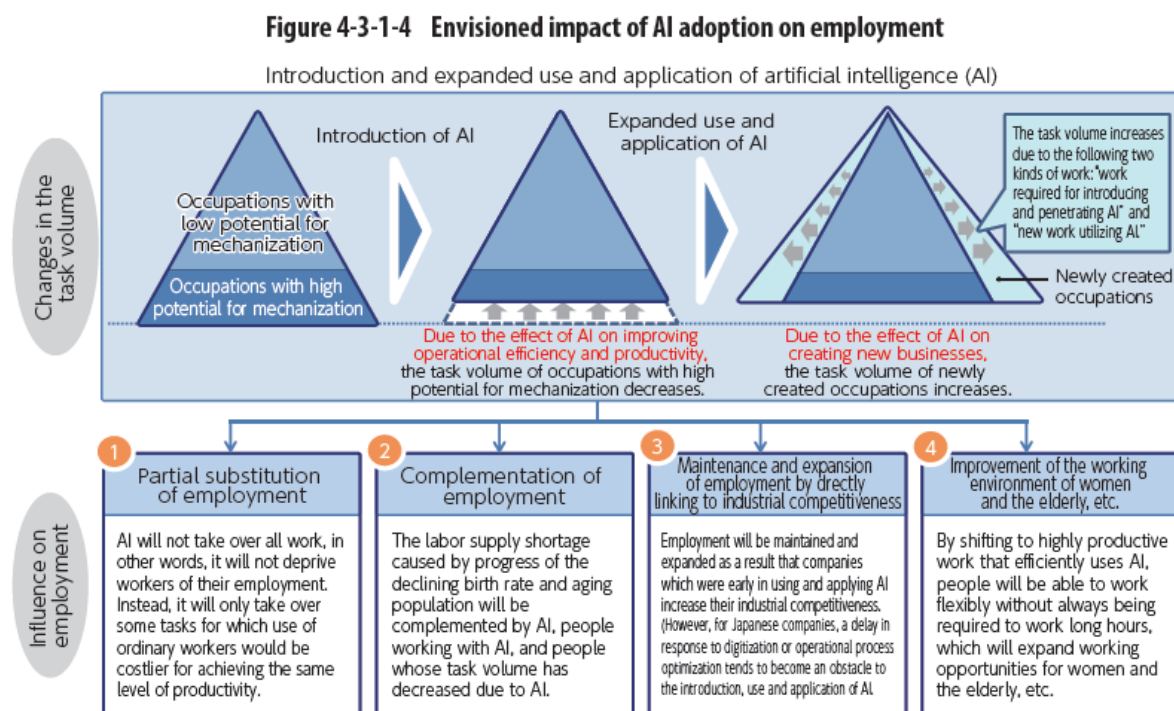


Figure 6: Image of "AI engine to increase the productivity of back office contract review work"

#### Annexe 4 : Impact de l'IA sur l'emploi d'après le Ministère des Affaires Intérieures et des Communications

Le MIC considère que l'IA devrait 1- être utilisée pour répondre au problème démographique, notamment pour réaliser certaines tâches pénibles et répétitives (comptabilité, chaînes d'assemblage....) ; 2- ouvrir de nouvelles perspectives sur l'emploi, en offrant la possibilité de travailler à des horaires plus **flexibles**, par exemple ; 3- permettre l'**apparition de nouveaux métiers** utilisant l'IA ou préparant l'introduction de l'IA dans une entreprise. L'Introduction de l'IA aurait donc également pour conséquence un environnement de travail plus favorable pour les femmes et les personnes âgées.



(Source) "Study Report on the Impact of ICT Progress on Employment and Work Styles" (2016), MIC



## Annexe 5 : La nécessité de renforcer les ressources humaines spécialisées en IA.

### Necessity of Fostering Human Resources Who Play a Role in R&D and Industrialization of AI [ Attachment 3 ]

- As a shortage of AI personnel has been pointed out in realizing the research objectives and Industrialization Roadmap, **it has become a pressing need to foster top-level AI personnel as immediate assets, based on strong industry-academia-government collaboration**, particularly in Phase 1.
- As utilization of AI technology is anticipated in a broad variety of industries in Phases 2 and 3, it is also necessary to foster human resources who can disseminate the value created by AI technology as industries.

#### Future estimates for "leading IT human resources" (People)

	2016	2018	2020
Scale of potential human resources (a+b)	112,090	143,450	177,200
Number of human resources lacking as of the current point in time (b)	15,190	31,500	47,810
Current number of human resources (a)	96,900	111,950	129,390

\* Source: Created by the secretariat based on Ministry of Economy, Trade and Industry "Results of Study of Recent Trends and Future Estimates Concerning IT Human Resources" (March 2016, commissioned to Mizuho Research & Information Institute) p.218, Figure 4-183

\* "Leading IT human resources" refers to human resources engaged in big data, IoT, and AI (ibid., pp. 84 and 218)

Survey on needs for human resources in AI technology sector in the industrial world  
With regard to AI human resources at various companies, the trend is that there are many companies that do not have any at all, companies that are unable to comprehend this, and companies that have not even examined this.  
Example of provisional calculation of the annual training scale at universities (People)

	Hokkaido University	Tohoku University	University of Tokyo	Tokyo Institute of Technology	Nagoya University	Kyoto University	Osaka University	Kyushu University	University of Tsukuba	Waseda University	Keio University	Total
Master's program (estimated) *2	54.5	50.9	118.0	116.0	51.0	81.7	90.6	56.4	98.4	83.0	63.3	863.8
Doctoral program (estimated) *3	9.0	13.6	19.3	23.0	6.0	20.5	19.1	12.6	16.9	9.0	6.4	155.4

\*1 Strategic Council for AI Technology Council study at human resources fostering TF. For Tsukuba and Waseda, the numbers represent the number of new students in FY2015, and for all other universities, the number represent the number of people completing the programs in FY2015.

\*2 The number of human resources engaged in AI technology were calculated for the graduate schools/specializations related to AI technology at each university based on "Number of new students or graduates for the corresponding graduate schools/specializations" × "percentage of research laboratories conducting research related to AI within the corresponding graduate schools/specializations" (If the actual number of students affiliated with a research laboratory engaged in AI technology is known, calculations are made based on this actual number).

\*3 The number of human resources in doctoral programs was also calculated using the same method as for those in master's programs.

In order to concretely realize research objectives and the Industrialization Roadmap, it is necessary to foster human resources who, as persons bearing responsibility, possess the three skills/knowledge below.

- Solving the problems** of AI technology  
(Various knowledge related to AI, ability to discover valuable problems, formulate them, and indicate a path towards solving such problems)
- Realization** of AI technology  
(Knowledge of computer science, programming techniques)
- Utilization** of AI technology  
(Capacity to apply AI technology to concrete social issues)

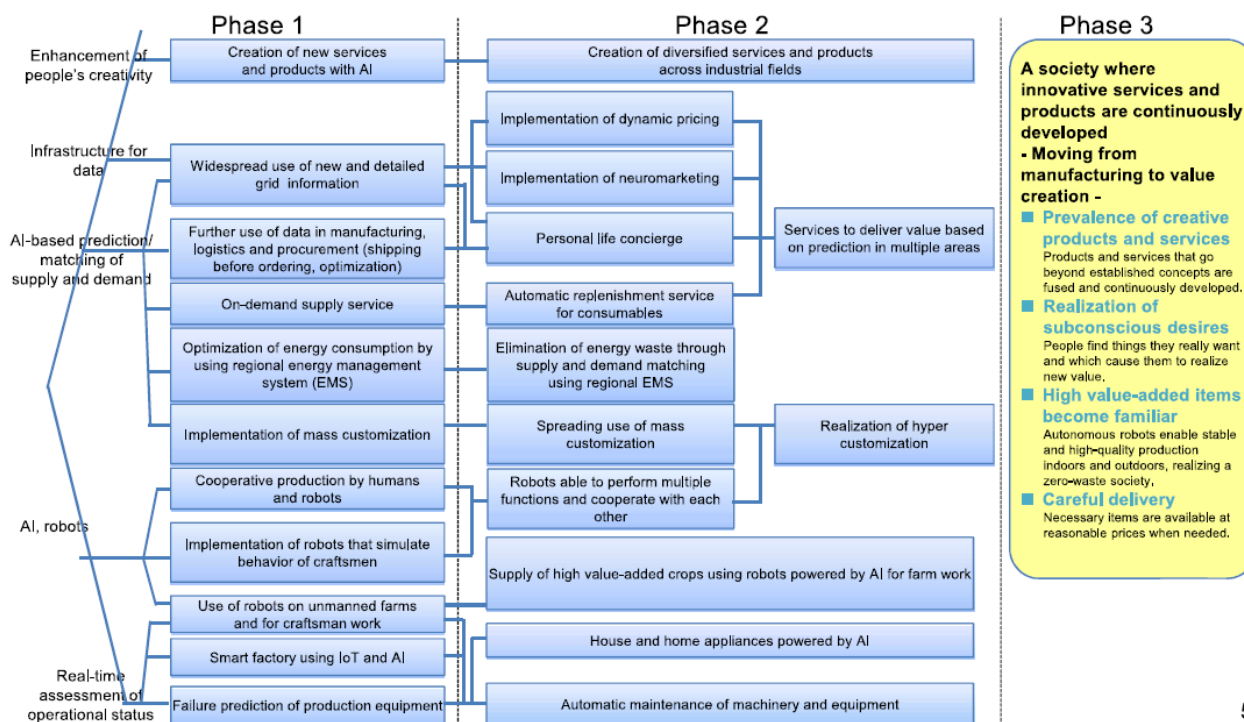
In addition, to exhibit the effects of fostering AI human resources, it is important to secure opportunities for AI human resources to participate actively, from the perspective of developing an environment to attract AI human resources.

Source : MIC, 2017 <http://events.science-japon.org/dlai17/doc/MIC%20-%20France-Japan%20Symposium%2020171025.pdf>

## Annexe 6 : Feuilles de route gouvernementales basées sur la fusion de l'IA et des autres technologies pour répondre aux trois priorités : productivité, santé et mobilité

### (3-1) Industrialization Roadmap Projected by the Fusion of AI and other related Technologies (Productivity)

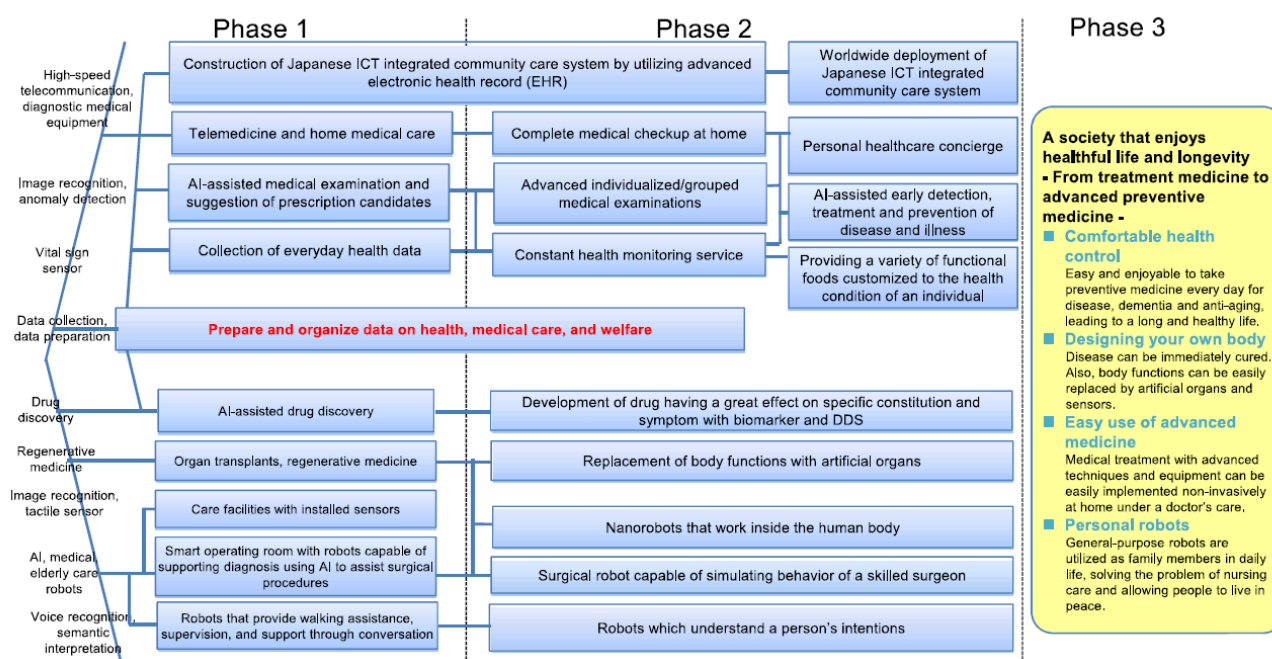
- To realize hyper customization through the realization of automation and optimization of production systems, efficiency improvement and optimization of service industries, and matching needs with goods and services, leading to the integration of manufacturing, distribution and services for items such as energy and food, which allows for the establishment of an ultimate ecosystem that will enhance productivity in society as a whole.
- To enhance people's creativity, leading to a society where innovative services and products can be continuously created.



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### (3-2) Industrialization Roadmap Projected by the Fusion of AI and other related Technologies (Health, Medical Care, Welfare)

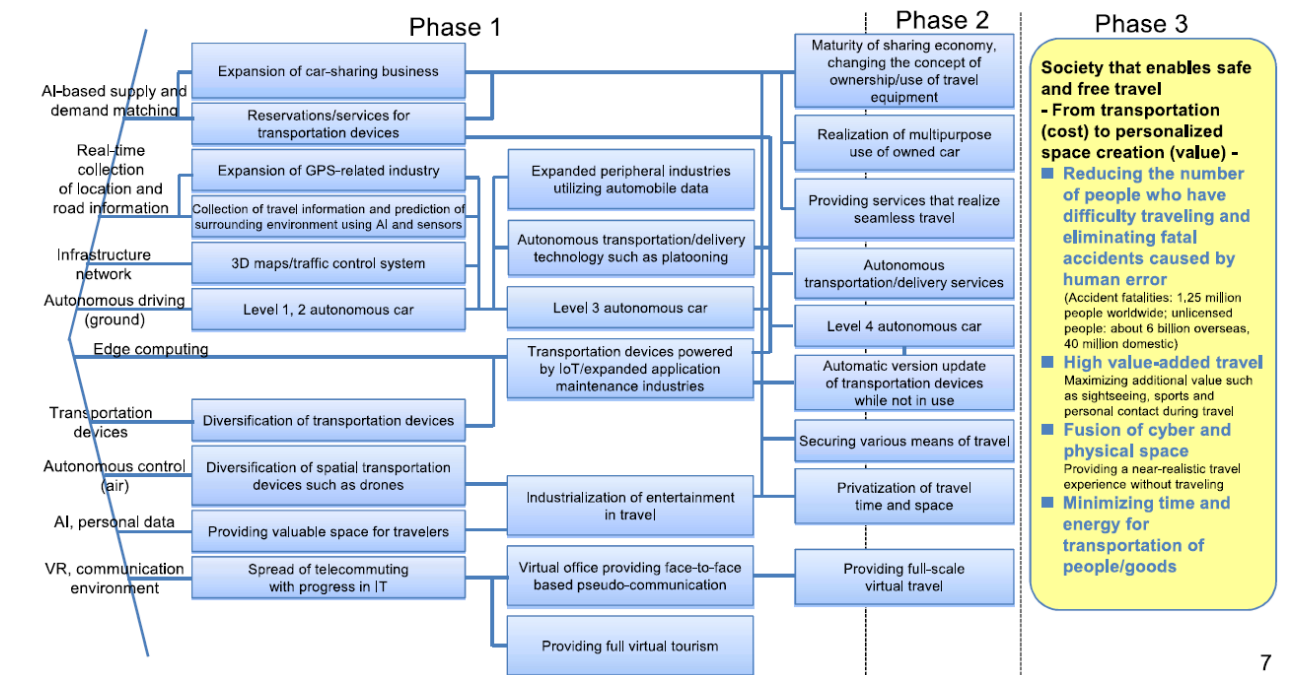
- To be the leader in medical care and welfare technologies by utilizing big data together with AI as Japan becomes the world's most rapidly aging society.
- To be the leader in industries for health and longevity by advancing preventive medicine to avoid diseases. In 2030, over 40% of the population will be elderly, and at the age of 80, people who are willing can work actively. This will not only increase individual life satisfaction but also reduce social security expenses and address the social issue of a shrinking workforce.





### (3-3) Industrialization Roadmap Projected by the Fusion of AI and other related Technologies (Mobility)

- To make travel time and space not just for travel, but for work, life, and entertainment.
- To build a society where anyone can travel safely and freely, and to realize environmentally-friendly travel by building a sharing economy with transportation equipment for both people and goods, leading to a reduction in accidents caused by human error and achieving minimal social cost associated with travel.
- To realize a society where new value is generated by creating high value-added travel, autonomous automatic delivery, and virtual travel.



Source : Artificial Intelligence Technology Strategy, 2017

### Annexe 7 : Les lignes directrices sur la R&D en IA proposées par le Japon et étudiées au sein de l'OCDE

**Proposal of Discussion toward Formulation of AI R&D Guideline**

Referring OECD guidelines governing privacy, security, and so on, **it is necessary to begin discussions and considerations toward formulating an international guideline consisting of principles governing R&D of AI to be networked ("AI R&D Guideline") as framework taken into account of in R&D of AI to be networked.**

**Proposed Principles in "AI R&D Guideline"**

- 1. Principle of Transparency**  
Ensuring the abilities to explain and verify the behaviors of the AI network system
- 2. Principle of User Assistance**  
Giving consideration so that the AI network system can assist users and appropriately provide users with opportunities to make choices
- 3. Principle of Controllability**  
Ensuring controllability of the AI network system by humans
- 4. Principle of Security**  
Ensuring the robustness and dependability of the AI network system
- 5. Principle of Safety**  
Giving consideration so that the AI network system will not cause danger to the lives/bodies of users and third parties
- 6. Principle of Privacy**  
Giving consideration so that the AI network system will not infringe the privacy of users and third parties
- 7. Principle of Ethics**  
Respecting human dignity and individuals' autonomy in conducting research and development of AI to be networked
- 8. Principle of Accountability**  
Accomplishing accountability to related stakeholders such as users by researchers/developers of AI to be networked

Source : MIC, 2017