

Does Social Housing Crowd Out Private Construction ? *

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Abstract

Social Housing is one of the main policy tool used on the French Housing Market. Social housing is sometimes presented as a way to boost the supply of housing but a stream of the economic literature also suggests that it might also crowd out private construction. In this paper, we test the existence of a crowding out effect between 1999 and 2010 at different geographic levels. Our results suggest that a crowding out effect might have occurred over our period of study : one subsidized unit could prevent about 1 private unit to be built.

Keywords: Housing Supply and Markets (R31), Public Policy (L38), Crowding Out, Subsidized Housing

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1 Introduction

Housing programs for low income households are an important concern for both policy makers and scholars. One particular reason for this interest results from the fact that housing is usually perceived as a merit good. In other words, scholars usually consider that a suboptimal consumption of housing may have negative externalities for both the society and the poor (Whitehead : 2008). This perception is supported by some empirical papers suggesting that under-consumption of housing may have a negative impact on health (Rauh et al : 2008) or on children's schooling outcome (Goux et Maurin : 2005). Among many different types of programs, subsidized housing appear to be one of the most important and usually pursue several goals as :

- to offer affordable housing for low income tenants
- to allow poor households to access better neighborhoods
- to increase the construction of new housing units boosting local economic activity
- to regulate the private market

Housing programs usually distinguish Supply Side Subsidies (subsidized housing units or loans) and Demand Side Subsidies (allowances or vouchers). Scholars have been trying to disentangle which type of subsidy is the most efficient (Apgar : 1990). It thus appears that part of the answer relies on our knowledge of the impact of such programs on the housing market. For example, several papers pointed that Housing Benefits could generate an important deadweight loss given that such programs have an inflationist impact in the private sector (Fack : 2005; Grislain Letrémy and Trévien : 2014) while other studies suggest that subsidized units are more costly than vouchers (Deng : 2005). This paper aims to deepen our understanding of the relationship between the public (non profit) and the private sector in a period of sharp house price growth. As pointed in Cook et al (2007), the assessment of the overall benefits of place based programs depends on its impact on local economic activity. As a consequence, the existence of a public displacement of private construction (Di Pasquale and Wheaton : 1995) might reduce dramatically the benefits of such projects. This point appears of particular importance since subsidies to the sector represents 0.9% of the French GDP of which 60% are supply side subsidies. We thus try to assess the impact of social housing on construction testing whether social housing crowds out private construction. =

In this paper, we review the litterature trying to distinguish the different types of subsidized housing programs and the state of our knowledge about their impact. We then test whether social housing project crowds out private construction. Our findings suggest the existence of an important and robust crowding out effect : 1 additional social housing unit seems likely to displace between .8 and 1.5 private housing unit. This suggests that social housing shouldn't systematically be considered as a way to increase the housing stock.

We finally investigate the channels through which social housing might affect private construction. Two main hypothesis are indirectly tested : competition for lands and for tenants. Stylized facts suggest the existence of an increasing competition for land and building capacities over the last decades since construction costs and land prices have been steadily increasing. Supposing that competition for land will prevail in tight area whereas competition for tenants will be stronger in loose area we compare the point estimates in different subsamples. Results suggest that both channels seem possible. As a consequence building social housing on public land and restricting the number of potential tenants for social housing units could be two interesting leverage to reduce the strength of this effect.

In the next section we briefly review the main arguments developed in the controversy comparing supply side with demand side subsidies before reviewing the literature assessing the impact of the French Social housing sector. We then define the crowding out effect on the housing market and review the previous study of this phenomenon. Section 3 presents our data and empirical strategy. Our main results are presented in section 4 whereas section 5 discuss the heterogeneity in the effect and draw some policy implications. Section 6 concludes.

2 Housing Policies and Market Mechanisms in France

2.1 The Impact Supply Side and Demand Side Subsidies varies according to the supply elasticities

There has been an important controversy on the kind of subsidies to use in order to improve the access of low income households to housing. Apgar's (1990) paper summarizes the pros and cons for each type of subsidy. We can notice that theoretically every potential benefits can be associated with a drawback likely to remove its interest. Part of the benefits of such subsidies might depend on the way programs are calibrated and on the supply elasticity.

As far as allowances and vouchers are concerned, one of their major advantage would be to allow households to find the place that better fit their needs reducing their rent to income ratio. However, some scholars suggested that households could dedicate their surplus of revenue to other goods and thus wouldn't increase their housing consumption reducing the benefits of such a system. In addition, there is also a debate on the impact of allowances on household's rent to income ratio. On the one hand, some theorists suggest that allowances may be captured by landlords leading to an increase in rent prices (Fack : 2005). On the other hand, some authors suggest that this effect might only happen on the short run since this increase in rent level should boost the supply (Apgar : 1990). Empirical papers usually suggest that allowances do increase the rent level even in the long run (Fack : 2005; Grislain Letrémy & Trévien : 2014). It is worth noting that the magnitude of the effect varies widely between the US and France. This might be due the fact that supply elasticity is much lower in France (OECD : 2011). In support to this view, Eriksen and

Ross (2014) showed that the inflationary impact is much stronger in relatively supply inelastic US cities.

Subsidized units are built thanks to special loans and building subsidies on public land and are usually managed by non profit organization. These features should allow low income households to access to cheaper units offering a higher quality than what they could afford on the private market. However the counter argument usually invoked arises from the belief that subsidies are likely to generate inefficiencies driving up the construction costs. One additional advantage is that such programs should allow to control that households consume the appropriate amount of housing. However, social housing is often a scarce resource generating long waiting lists. Furthermore, social housing units may also be associated with spatial segregation leading to a concentration of low income households in the same neighborhood (Curie & Yelowitz : 2000). Another argument for such a program is that subsidized constructions could allow to increase the housing stock increasing the supply and driving rent prices down (Kemeny : 1995). However, Eriksen & Rosenthal (2010). suggested that if the supply elasticity is low, the private sector could adapt its supply generating a crowding out effect.

As we can see, housing efficiently the urban poor appears to remain an important puzzle for policymakers and scholars. The impact of both types of policies may vary according to the state of the housing market and the way programs are calibrated. We thus think that providing additional empirical evidence on the topic could improve our understanding of the mechanisms at stake.

2.2 The Impact of Project Based Subsidies in France

2.2.1 Social housing units are not systematically allocated the poorest households

The Main Subsidized sector opens the unit to a wide range of households

We identified two main ways to subsidize housing units : Income Tax Credit and Subsidies to Non Profit Housing associations. While many of european countries¹ support a relatively large non profit or public sector, the most important US program (LIHTC) relies on private investors receiving an income tax credit.

As far as France is concerned both systems exist. On the one hand we can find successive systems of income tax credits² in which landlords commit to rent their unit to relatively low income tenants respecting a rent ceiling. On the other hand, there exists about 800 non-profit social landlords managing about 15% of the housing stock. These landlords benefit from grants, tax exemptions and subsidized loans to develop new housing units. In exchange of these specific conditions, the units are submitted to a rent control and tenants should respect an income ceiling when entering the unit. Each type of loan is associated with different rent and income ceiling as illustrated in Table 1.

¹ France, UK, The Netherland, Austria

² Méhaignerie, Périssol, Besson, Robien, Borloo, Scellier, Dufflot

	PLA-I	PLUS (Most common)	PLS	PLI
Subsidized interest rate (wrt to livret A)	-0.2 percentage points	+0.6 pp	+1.1 pp	+1.4 pp
Eligible Tenants	Less wealthy households (1/3 of the HHS)	Middle and working class (2/3 of the HHS)	4/5 of the HHS	90pct of the HHS
Maximum Rent	5.42(Ibis)	6.09(Ibis)	9.14 (Ibis)	16.82 (Paris)
Eur per sq m(area)	5.09(I) 4.46(II) 4.14(III)	5.73(I) 5.03(II) 4.67(III)	8.60(I) 7.54(II) 7.01(III)	14.01(A) 9.74(B) 7.01(C)
Local Subsidies	Yes	Yes	Yes	
State Subsidies	-Subsidized loans -Brick and mortar (up to 20pct) -reduced VAT -No tax on Housing property during 25 years	-Subsidized loans -Brick and mortar up to 5pct -reduced VAT -No tax on Housing property during 25 years	-Subsidized loans -reduced VAT -No tax on Housing property during 25 years	-Subsidized loans

Tab. 1: Different Types of social housing in France

In the US all HUD's programs cover less than 5% of the households. If there exists also a system of public housing managed by non-profit landlord (Housing Agencies); most new developments are made through the Low Income Housing Tax Credit program. In this program projects combine funds from public subsidies and from private investors in exchange of an income tax credit. As a consequence, this system is in between both French System.

One other major difference between the French and the US arises from the income limit of the tenant. In the US, the income limit is much lower since tenants should have an income at maximum 80% of the median income of their area but part of the units should be occupied by poorer people. In France, up to 60% of the households is eligible to the most common type of housing unit (PLUS) whereas this figure can raise up to 80% for some specific units. In addition, while LIHTC units are allocated by Local Housing Authorities, in France, one third of social housing units of each projects are allocated to the central state whose local representative propose potential tenants to the landlords' assignment commission. The remaining units are shared between the social landlord, the local entities and employers' representative who contribute to finance the project Each entity proposes their tenants to the assignment commission. It is worth noting that tenants are required to respect the income ceiling when they enter the unit, they cannot lose the benefit of their unit once they turn richer. If some landlords developed some objective systems in order to rank tenants, the way units are allocated is usually considered as a black box (Bourgeois : 2013).

The sector presents an increasing share of poor tenants In a recent contribution, Loic Aubree (Aubree : 2006) tries to highlight the main trends in the social housing population. He reminds the fact that social housing was firstly designed to receive people from the medium and higher class. However, the upper quartile who represented 60% of the social housing inhabitants in 1973 became less and less present in this type of dwellings, in 1996 their joint share was around 35% with the highest quartile experimenting the larger drop (from 24% to 9.5%). Several phenomena can explain this increasing share of poor in the social sector across time. First, development of housing vouchers combined with the progressive destruction of substandard private housing lead an increasing share of the poorest to turn to social housing. Second, higher income households tend to turn to individual housing units which represent only a small part of social housing supply. These Households are also more likely to leave the social sector and buy their house. It is worth noting that tenants both in the free and social sector tend to be poorer while owners are richer. In addition, Aubrée and Josnin, emphasized the fact that the population living in the French Social Housing is aging, the share of people under 34 years old decreased from 67% in 1984 to 52% in 2006. This result comes from the fact that old people are less likely to leave the social housing sector whereas the share of new entrants under 34 years old decreased. To summarize the main findings, the population of the social housing sector is aging and getting poorer in particular when compared with owners. .

2.2.2 Social housing seems to fail to cope with spatial segregation

As we already suggested, social housing is perceived as a way to allow low income households to access to better neighborhoods and to increase the social diversity within building. However, Anne Laferrere (2008) noted some spatial

inequalities : within the social sector the poorest and the richest tend to live in different areas and buildings (richer being in the more comfortable ones) in particular in Paris. Her model and empirical analysis conclude that there could be a phenomenon of “filtration” related with the right of security of tenure and the disconnection between the level of income and the rent paid. In other words people who get richer will stay in the social housing sector if their housing unit is of good quality. This is supported by some empirical evidences: the level of income is positively correlated with the time people stay in the same housing unit in the social sector (contrary to the private sector). In a recent paper, L. Gobillon and B. Vignolles (2014) used a law forcing some municipalities to increase their social housing stock as a quasi natural experiment to assess the impact of the law on spatial segregation. The authors found that increasing the number of subsidized units tended to increase spatial segregation within municipalities. For them, this phenomenon could be due to the fact that new units are built close to the existing ones.

2.2.3 Social Housing generates an important subsidy for their tenant

Three different papers tried to quantify the impact of Social Housing on household’s consumption. First le Blanc et al (1999) found that having access to a subsidized unit increased respectively by 10% and 11% the consumption of housing and other goods. Furthermore, an administrative report assessed that the implicit subsidy generated by the social housing sector was about 13 Billions of euro (comptes du Logement : 2012). Finally, Trévien (2013) found that tenants of the social housing sectors received an implicit subsidies of 261 euros per month and noted that this subsidy was growing with the level of income in line with Laferrere (2008). One consequence of this implicit subsidy is analyzed in Sidibé and Goffette-Nagot (2014) who found that public housing allowed households to access more rapidly to homeownership. Moreover, social housing does not seem to worsen the outcome of their tenant on the labor market (Dujardin and Gofette-Nagot : 2009) even if social housinf tenants suffer from longer unemployment periods that might be related to their lack of mobility (Costes and El Kasmi : 2013).

2.2.4 Urban Land regulation and the existing stock drives the supply of new subsidized units

There exists also a litterature trying to analyze what drives social housing supply. For example, Verdugo (2012) highlights that urban unit fragmentation (measured with the split of the population between administrative units) increased the supply of social housing. In addition, such units are persistent across time which contributes to increase its importance within an area in case of bad shocks. As in this study but using a different measure, Verdugo (2015) finds that war destruction contributed to increase tthe importance of social housing within an area.

Another importance explanation for social housing could be political : Verdugo (2012) finds that areas where the main municipality is ruled by a left mayor will have a higher share of social housing. One other important field of study is about the impact of the SRU act of 2001 which forced some municipalities with few social housing units to increase the supply of such units. Both Bono et al (2013) and Gobillon and Vignolles (2014) found a positive impact with a similar order of magnitude. While Bono et al found that the act increased by about 40 units for a city of 20 000 inhabitants on a four year construction cycle, Gobillon and Vignolles found that the Act increased the number of social housing units by 6 percentage points explaining about 50% new starts over the period on their subsample for municipalities having on average 4500 inhabitants which represents proportionally the same amount. This effect is of particular interest since we will exploit this quasi natural experiment as a robustness check.

2.2.5 Subsidized projects can have different impact on housing prices

There exists also several papers investigating the impact of place based project on housing or land prices. Bono et Trannoy (2012) assess the impact of Income Tax Credit program on land prices and found that such programs increased land prices. As far as social housing is concerned two studies assess the impact of social housing on housing prices using transaction data. Goujard (2011) finds that in the 2000s, in Paris, new social housing blocks had a positive impact on House prices within 50m whereas the impact was negative for houses located from 350 to 500m away from the social project (Goujard: 2011). The positive impact may be related with the improvement of public amenities related with these projects in neighborhood with low housing prices. The negative impact may be related with an inflow of low income tenants in richer neighborhoods. The author tests the latter focusing on conversion of private housing into social units but do not find a significant given the limited variation in the dataset. We can say that social housing may have both positive and negative externalities. On the one hand, positive externalities are related with the construction of new buildings with better standards than the old real estate and the improvement of public amenities around these types of projects. On the other hand, negative externalities may be related with the progressive concentration of low income tenants in poor neighborhoods that could potentially lead to a loss in social diversity. As in Goujard (2011), Gobillon and Vignolles (2013) found that the SRU act had a negative on housing prices in treated municipalities but this impact turned not significant on the medium run. More recently, Beaubrun Diant and Maury (2015) found that subsidized loans to support homeownership for middle income households had an inflationary but transitory impact on land prices. We aim to contribute to this litterature investigating the empirical link between the supply of private and public housing.

2.3 The crowding out effect of private construction by subsidized housing

2.3.1 Theoretical Framework

In this paper, we try to test whether subsidized housing crowds out private construction. There are several theoretical models trying to predict what could be the relationship between social and private housing. For example, Boulhol (2011) adapts a model of partial rent control and predicts that increasing the share of social housing might drive private rent up. More related with our research question several models predict that competing for tenants or resources; social housing is likely to displace some private projects reducing its impact on the housing stock and driving private investment away from the housing market. We identified two types of models suggesting that social or subsidized housing may displace private construction.

The first generation of models considers social housing as an exogenous shock affecting the supply (Eriksen & Rosenthal: 2010) or the demand (Di Pasquale & Wheaton: 1995) for housing services. According to Di Pasquale and Wheaton, the construction of publicly owned units could reduce the Demand for privately owned rental units since the public units receive subsidies and are offered below market prices. As a consequence, the demand curve should shift to the left driving down the rent level, the Real Estate Price, the volume of construction and finally the stock (supply) of privately owned real estate as illustrated in figure 1.

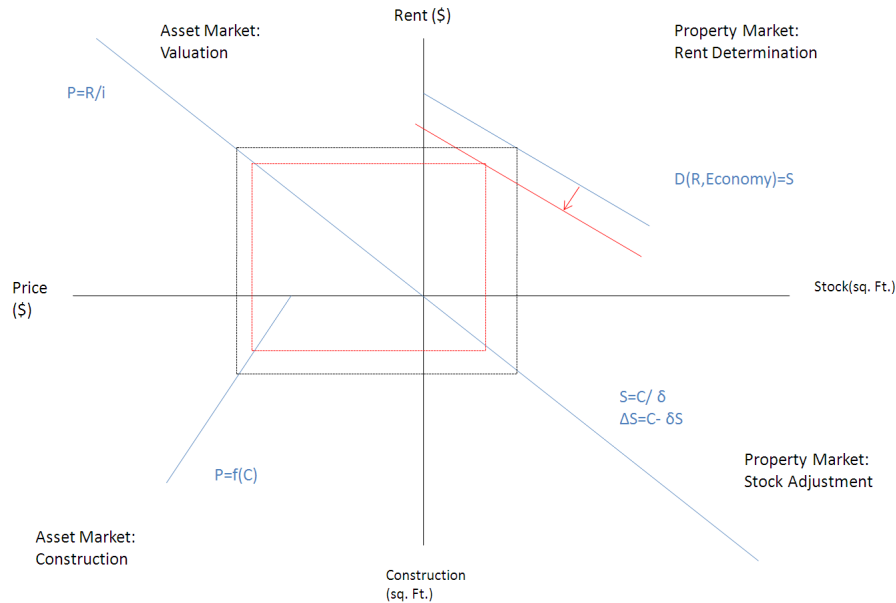


Fig. 1: Public Displacement of Private Construction (Di Pasquale & Wheaton : 1995)

For Eriksen and Rosenthal the impact of social housing on the housing stock may be offset because the demand is not perfectly elastic and the supply not perfectly inelastic. For them, the more inelastic the Demand or the more elastic the Supply, the more important the crowding out effect. Competition for inputs as capital or land or for similar tenants can be a source of displacement driving private investment away from the housing market. Their reasoning is illustrated in Figure 2

The second generation is based on search and matching models (Menard: 2009). S. Menard's model predicts the impact of social housing on the rental market at the equilibrium. According to his model, an increase in the share of social housing should increase the turnover leading landlords to set higher wages to compensate their losses. When simulating an increase of the number of social housing units from 1 to 5 millions, the total housing stock decreases and then increases suggesting a crowding out effect of 99%. This model predicts that social housing could increase the rent level in the private sector (private investors choose segments where they don't directly compete with social housing), drive up the turnover in the rental market (the likelihood that the tenants find a cheaper unit increases) and crowd out private projects.

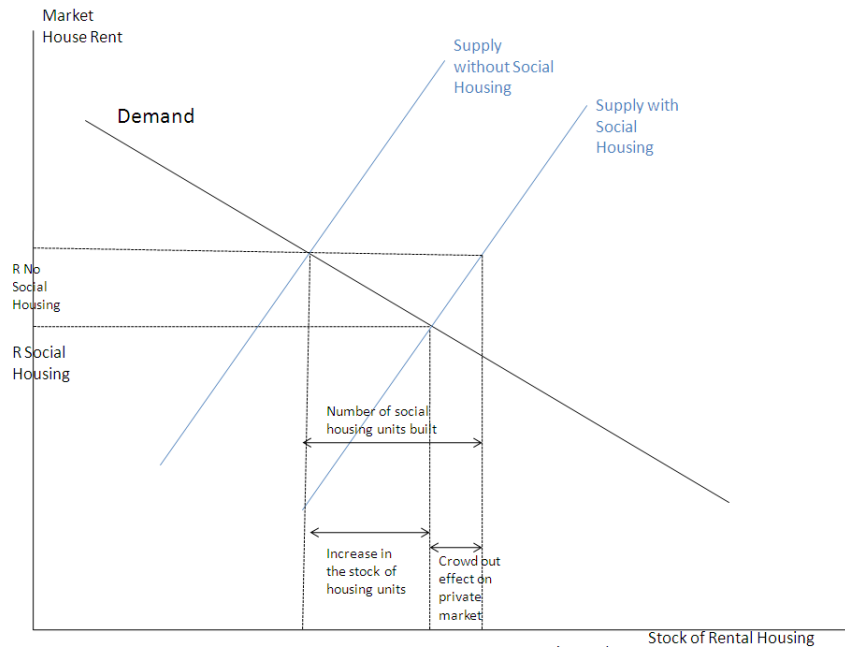


Fig. 2: Crowding Out effect on the Housing Market (Eriksen & Rosenthal : 2010)

2.3.2 Empirical Evidences

We propose to review briefly the existing empirical literature designed to highlight such a phenomenon. Most of this literature test the hypothesis of public displacement of private construction, they usually show that one additional unit of social housing does not increase by 1 unit the housing stock.

The seminal contribution on this topic was made by Craig Swan (Swan: 1973) with the paper “Housing subsidies and housing starts”. In this paper, the author estimated from US data, a system of supply and demand for housing starts and emphasized the fact that competition for mortgage between subsidized and unsubsidized housing units led to an important crowding out effect such that for one subsidized unit 0.85 unsubsidized unit was not built. A second paper (Murray: 1983) proposed a structural approach in order to address the same question. As in the paper by Swan, Murray assumed that the real resource supply was perfectly elastic whereas financial resources were scarcer. However, if he accepted that the crowding out effect could occur through competition for mortgage, he acknowledged that subsidized housing units may partly address a Demand that would be served by the unsubsidized sector. Murray used Two Stage Least Squares to correct for the simultaneity bias. A distinction was made between conventionally financed subsidized units and government financed subsidized units. On the one hand, he found that conventionally financed subsidized housing units were totally offsetting private construction and thus

didn't increase the housing stock. On the other hand, when it was government-financed, the crowding effect through Demand was less important and for one unit built, only 0.27 unsubsidized unit was not built. In 1999, Murray addressed the same issue but using the housing stock as dependent variable. Using US data from 1935 to 1987, he found that subsidized housing for low income households didn't crowd out unsubsidized one whereas the one for middle income households did. This reduced form approach couldn't identify the channel of the crowding out effect (mortgage or Demand). Considering that previous estimates by Di Pasquale suggest that the housing supply is elastic, Murray concludes that the crowding out effect is the result of a public displacement of private construction. The author recommends to subsidize units targeted to the poorest who are not served by the unsubsidized sector.

While these three papers mostly rely on time-series analysis, more recent papers, closer to this one, adopted cross sectional approaches to answer a similar question. Malpezzi and Vandell studied the impact of the Low Income Housing Tax Credit (LIHTC) initiated in 1986. They use Ordinary Least Squares and Two Stage Least Squares regressing the total housing stock per 1000 inhabitants in each State on a set of control variables. The coefficient of the LIHTC stock per 1000 inhabitants should proxy the crowding out effect. However, they didn't find any significant result. Another paper by Sinai and Waldfoegel used a cross section analysis and addressed the issue of the relevant market to observe the crowding out effect using data at the city level (census places) and at the Metropolitan Statistical Area Level³ in the US. They used OLS and 2SLS and found on average that "three government units displace two units that would have been provided by the private market". This effect seemed to be smaller in more populous markets and when there were fewer social housing units per capita. Once again, they advocated for more targeted subsidized housing units programs and noted a decreasing marginal effect of social housing. Finally, the most recent paper written by Eriksen and Rosenthal used a cross sectional approach to assess the impact of subsidized units on unsubsidized starts. The authors estimated their models using 2SLS with population share of a zone in the subsidized area or with the votes for the party in power as instrument. They found that almost "all LIHTC development is offset by crowd out resulting in a corresponding reduction in unsubsidized construction of rental housing units".

Despite these striking results, it is hard to infer any policy implication for France from these studies. As we already saw, Housing Subsidies programs in France and in the US appear to be really different and so could be their impact. For example LIHTC's relative size is much smaller than French social housing (as illustrated in Figure 10). This parameter is of particular importance to assess what is the global impact of such programs for evaluation as Cost Benefit analysis (Cook et al : 2007).

³ Designed to encompass an economic Area

2.4 Potential channels for the crowding out effect

Eriksen and Rosenthal emphasized the fact that construction of subsidized housing units was mainly displacing rental housing units rather than owner-occupied ones. This observation suggests that the displacement occurs in the rental sector. As we already mentioned, several channels for the displacement effects were suggested. As far as France is concerned, the particularities of the system and recent trends may favor some particular channels.

If some scholars suggested that competition for funds might be a source for the crowding out effect, the sector's credit channel may reduce this risk. However, since social housing is open to an important share of the households and hosts a population close to the private rental sector, competition for tenants may drive some private investors away (Figure 3 and 4).

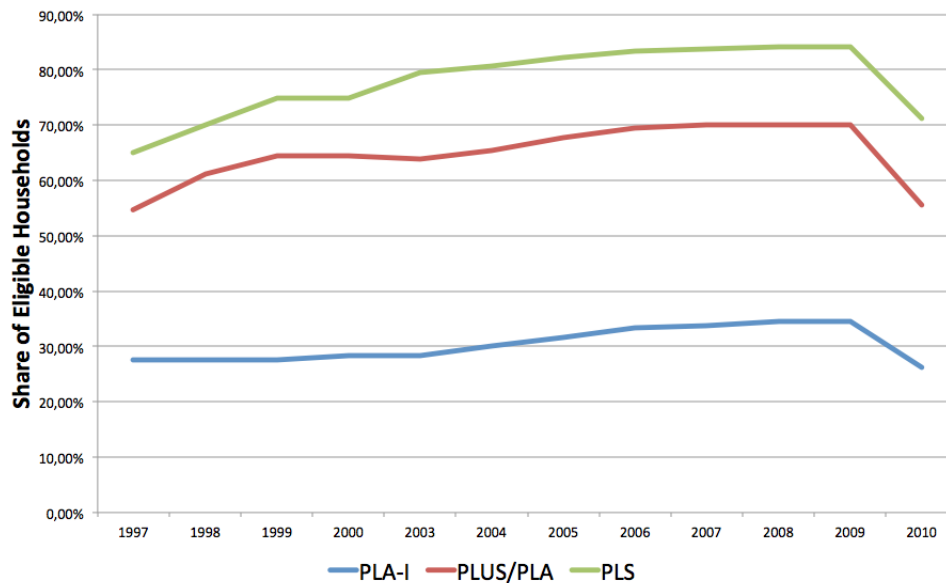
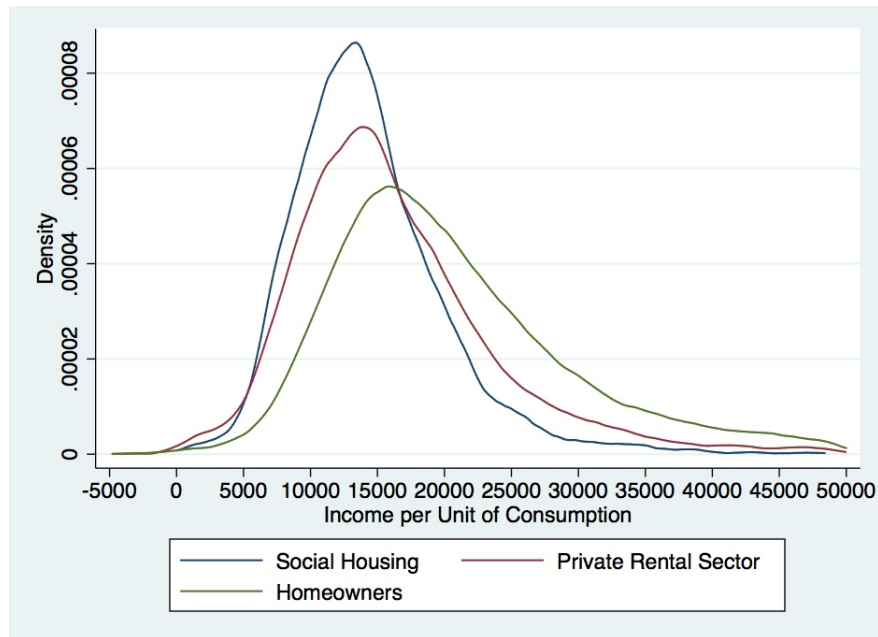


Fig. 3: Share of Households Eligible to social Housing



Source :INSEE, ERFS, 2005 - Students were removed from the sample.

Fig. 4: Income Distribution by Housing Tenure in 2005

It is worth noting that over the period other phenomena may have contributed to increase the crowding out effect. Social housing may have displaced private construction by mobilizing its building capacities whose potential was almost fully exploited over the period (Figure 5). The increase in competition for building capacities may be reflected by the constant increase in construction costs over the period (Figure 6). Finally, the stringency of land use regulation tend to turn land into a scarce resource. We thus might think that competing for land, social housing may also have an adverse effect on private construction. Tensions on the land market are reflected by the increase in land prices over the period (Figure 7).

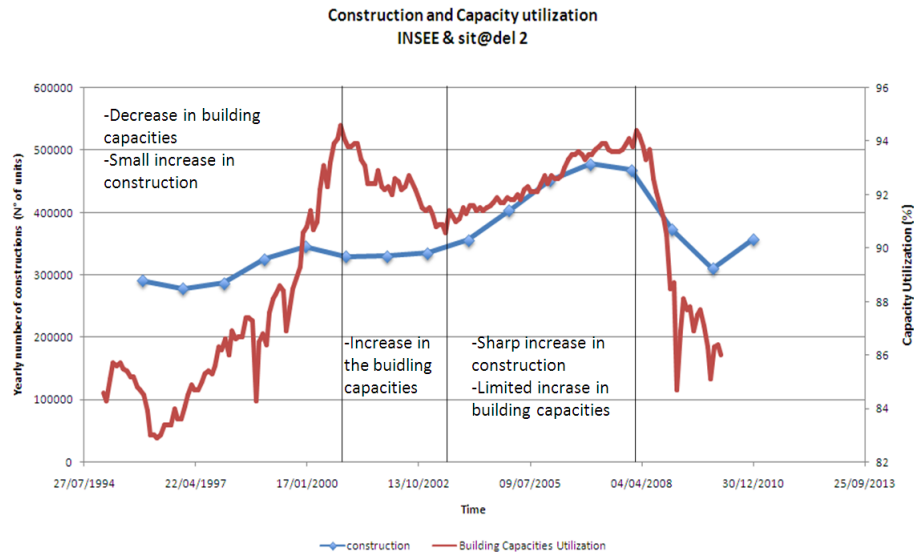


Fig. 5: Building Capacities Utilization and yearly number of construction (1994-2013)

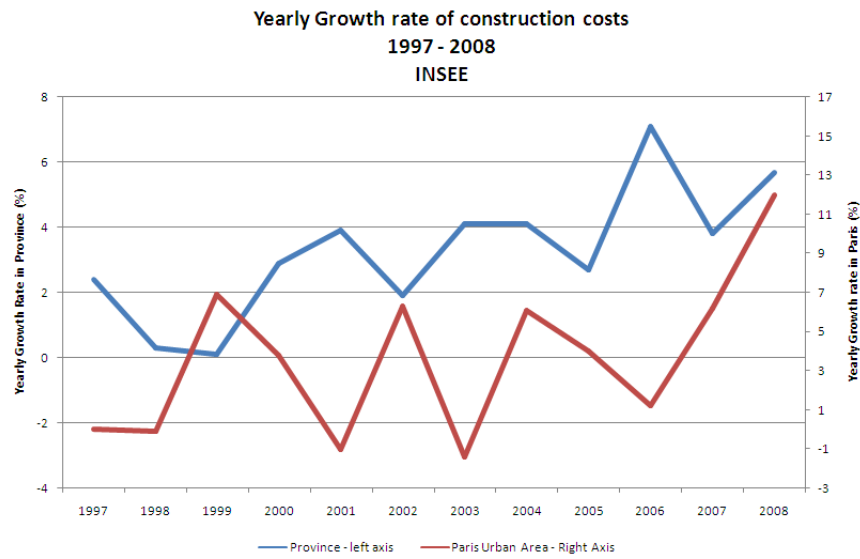


Fig. 6: Growth rate in construction costs in Paris and the French Province

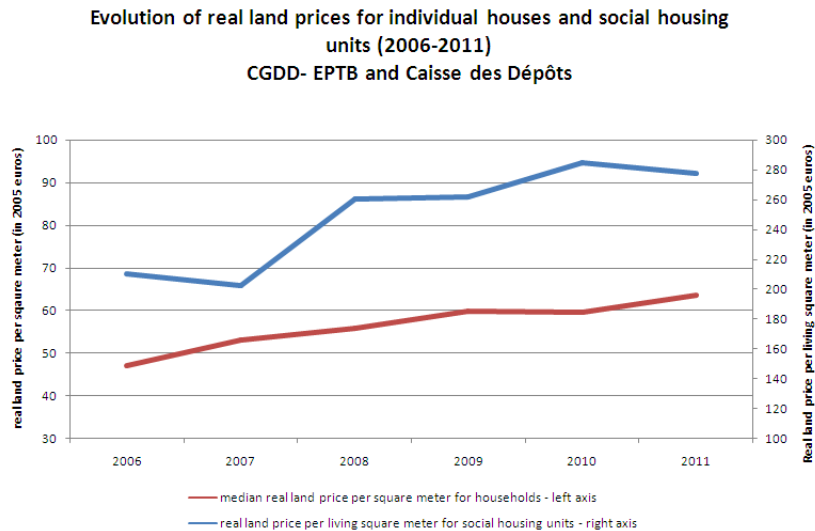


Fig. 7: Evolution of land prices (2006-2011)

3 Data and empirical strategy

3.1 Data

Our empirical strategy aims to analyze the impact of social housing starts on private construction. To this end, several database can be used. The most important database that we had access to was the `sit@del` database which is an exhaustive description of all the housing projects built over the period. This dataset allows to cross different information:

- The types of contracting authority (private individual, company, social landlords or municipalities, Private Public partnership) which allows us to distinguish social housing projects from private projects.
- The types of projects (individual units or units in collective buildings).
- The year of construction

Thanks to this data set we could build several aggregate indicators for the number of construction of social and private units at the city level on different periods. It is worth noting that the land reform of 2006 dramatically decrease the quality of this dataset. However, given our period of study the series used were not affected since it stops at the end of 2008 when the effects of the reform were marginal.

In addition, we use the census data of 1999 and 2009 published on the INSEE website in order to collect information on the housing stock and its composition. The census provides us an exhaustive description for each municipality with

information such as the population, the median income, the share of social housing units or the housing stock. Some information such as median income are provided at broader levels (EPCI or Urban Areas) whereas other are built aggregating information at the municipality level.

There are other database providing information on the social housing stock that we can use as a robustness check. The first one is the Enquête sur le Parc Locatif Social (EPLS) of the ministry of sustainable development which provides information on the number of social housing unit in each city. The second one is the Répertoire du Parc Locatif Social which is an exhaustive census of the social housing stock.

We used also some decree published in legifrance in order to control for the different zone of social housing and of low income housing tax credit (zones scellier).

We also used an indicator provided by Bono et al in order to build our instrument identifying SRU municipalities. The data on World War 2 destructions were found in the archives of the Ministry of Finance.

3.2 Empirical Specification

In this paper we try to identify the causal impact of social housing on the private sector dealing with problems of endogeneity and reverse causality. It is worth noting that our research question is relatively close to the problem addressed by Faggio and Overman for the English labor market. As a consequence, we propose to adapt their identification strategy to the housing sector in order to identify the impact of social housing on the private market. In their approach, Faggio and Overman study the contribution of public and private employment to employment growth. Equivalently, we propose to study the contribution of social and private construction to the change in the total housing stock estimating a supply equation close to Eriksen and Rosenthal (2010). We first define the total housing stock at time t (H_t) as the addition of private (P_t) and social housing (S_t) units:

$$H_t = S_t + P_t \quad (1)$$

As a consequence the proportional change in housing units between period s and t can be expressed as :

$$\frac{H_t - H_s}{H_s} = \frac{P_t - P_s}{H_s} + \frac{S_t - S_s}{H_s} \quad (2)$$

In order to assess the impact of social housing variation on the housing stock we propose to estimate the following equation:

$$\left(\frac{P_t - P_s}{H_s} \right)_i = \alpha + \beta \left(\frac{S_t - S_s}{H_s} \right)_i + \gamma X_i + \varepsilon_i \quad (3)$$

Where:

- $\frac{P_t - P_s}{H_s}$ is the contribution of private construction to the total housing stock

- $\frac{S_t - S_s}{H_s}$ is the contribution of social housing construction to the total housing stock
- X is a set of control variables and administrative fixed effect (region or department). We control for the unemployment level, the density the city size at the beginning of the period. The average tax rate over the period and the existence of fiscal incentives. These variables are standard in the litterature trying to estimate to supply function (Di Pasquale & Wheaton : 1995)
- ε is the unobserved heterogeneity

If β is negative then each additional unit of social housing would displace $|\beta|$ private units. On the other hand, if β is positive each additional social unit would increase the private housing stock by $|\beta|$.

This strategy presents many advantages when compared with our other strategies closer to US studies. First, Faggio&Overman emphasize the fact that contrary to models using the change in the housing stock as dependent variable, this model allows us to test for the causal impact of social housing on the private sector. Furthermore, the “artificial correlation” arising from the fact that social housing construction is in both side of the equation is removed (Faggio&Overman: 2012).

The way we should interpret the results are as follows :

If	$\beta < -1$	$-1 < \beta < 0$	$\beta = 0$	$\beta > 0$
1 unit of social housing..	displaces more than 1 unit	partially displaces private construction	Doesn't displace private construction	Supports private construction

Tab. 2: Interpretation of the coefficients

3.3 Extension to two periods

We propose to extend our models to two periods thanks to a Fixed Effect regression. Using the data on stock variation for the period between 1990 and 1999 we can thus control for invariant unobserved heterogeneity constant over time. Our specification would be the same adding a trend and a fixed effect for each unit of observation.

$$\left(\frac{P_t - P_s}{H_s}\right)_{pi} = \alpha + \beta\left(\frac{S_t - S_s}{H_s}\right)_{pi} + \gamma X_{pi} + \delta p + \theta_i + \varepsilon_{it} \quad (4)$$

Where p is the period and can be 1990-1999 or 1999-2009. We estimate this Fixed Effect model thanks to Ordinary Least Squares and 2 Stage Least Squares Estimators using the share of social housing as instruments since the trend is controlled with time fixed effect.

3.4 Units of observation

Part of the literature insists on the importance of identifying the appropriate level of observation in order to grasp a potential crowding out effect. To address this question we decided to adopt three different levels of observation likely to represent potential markets where the crowding out effect might occur.

- The first level of observation is the municipality, the smallest administrative level in France with an elected council. Many decisions in terms of housing policies are taken at this level and a neighborhood quality can often be associated with the name of the municipality. However, there are many municipalities in France and a continuous urban area may be composed of several municipalities which might form a broader and more relevant market. In addition, municipalities have progressively delegated part of their power to EPCIs which are association of municipalities with fiscal instruments that were built in order to realize economies of scale implementing public policies. There are more than 36 000 municipalities in France.
- The second level of observation is the EPCI that groups many municipalities. This second administrative level might be interesting because it is also a level of decision in terms of public policies. However, these groups of municipalities may cover very different situation: in rural areas these groups might cover large and discontinuous areas whereas one dense and populous urban area as Paris might cover several EPCIs. We took the 2400 EPCIs registered in 1999.
- Finally we adopt a broader statistical unit of observation built by the French Statistical Agency (INSEE) in 2010: the urban areas. These pure statistical entities are made of continuous agglomeration with more than 10 000 employments and at least 40% of their workers living inside the area. To reproduce our variables at different level we mostly aggregate the municipality level data (public and private construction, number of housing units).

We test our models at three different levels as municipalities, EPCI and urban areas in order to check whether social housing projects don't simply lead the private sector to implement its projects in adjacent areas.

3.5 Endogeneity issues

Endogeneity may arise for two reasons: on the one hand social housing may be built in order to compensate a lack of private construction (implying a negative bias); on the other hand social housing and private housing may respond to similar incentives (suggesting a positive bias). This correlation between private and public construction due to unobserved heterogeneity appears to be really strong and positive as suggested by our naive regression in table 4. We propose to use the “shift-share” approach as proposed by Faggio & Overman after Bartik (1992), Card (2007) and Moretti (2010). We combine the French trend in social housing construction with the initial share of social housing in the unit of observation. Formally, our instrument is built following this equation:

$$Shift\ Share_i = \frac{S_{i,s}}{H_{i,s}} \times \frac{S_t^{France} - S_s^{France}}{S_s^{France}} \quad (5)$$

The second part of the equation varies because the national trend is computed for each observation by excluding local construction. The exclusion restriction implies that the share of social housing at the beginning of the period shouldn't be related with the unobserved incentives for private construction. This exclusion restriction could be violated if the share of social housing implies some unobserved features driving private investors away from these cities. However, one might think that at broader scale (for example at the ECPI level), the exclusion restriction is more likely to be fulfilled since such phenomena linked with social housing (as criminality or bad neighborhood quality) are more likely to create spatial segregation rather than driving private investors away.

As pointed by Verdugo (2011), it seems that the trend in social housing development is mostly path dependent: the stock determines future development. One interesting idea might be to explain what could have determined this trend in the past. One possible explanation could be that cities might have built more social housing units where the need for new houses were the most important during the 50s and 60s. The deficit of housing units at that time could have been connected with the destructions during the Second World War. To test this hypothesis we collected data to build two instruments. The first one is a dummy variable indicating whether the city was officially recognized as “damaged” after the second world war.

$$Damaged\ Municipality_i = 1_{\{damaged(i)=1\}} \quad (6)$$

As we mentioned earlier, there is also a new stream of literature analyzing the impact on the recent law forcing the municipalities with more than 3500 inhabitants in urban areas with more than 50 000 inhabitants to comply with their obligation to increase their share of social housing up to 20%. Even if Bono et al pointed the fact its impact was quite limited (40 units for a city of 20 000 inhabitants), we can still use the exogenous variation due to the SRU act as an identification strategy. The exclusion restriction implies that the criteria of the law shouldn't be connected with unobserved incentives for private housing.

As a matter of fact, since cities that don't comply with the law have usually a lower rate of social housing, we can think that the socioeconomic composition of these cities shouldn't deter private investors. We thus propose to use a dummy indicating whether the city was submitted or not to the SRU act and had to commit to increase the number of social housing units.

$$SRU_i = 1_{SRU(i)=1} \quad (7)$$

Instrument	Shift Share	Damaged city	SRU Act
Exclusion Restriction	Current Stock of Social Housing isn't correlated with unobserved drivers of private construction	War Destructions aren't correlated with unobserved driver of private construction	SRU Act hasn't an impact on private sector in another way than through social housing

Tab. 3: Exclusion restrictions

3.6 Robustness check using a quasi natural experiment

We adapt the identification strategy of L. Gobillon and B. Vignolles (2013) to test whether the SRU Act had a negative impact on private construction. In their specification they exploit a discontinuity in the application of the law due to a population threshold of the urban unit. The authors select a subsample of municipalities with common features to assess the impact of the law as illustrated in Figure 16 and 17. We use the yearly construction series and apply a difference in difference methodology as follows :

$$Y_{ti} = \alpha + \beta 1_{\{t > 2002\}} 1_{\{SRU(i)=1\}} + \sum_{k=1}^T \delta_k 1_{\{t=k\}} + \sum_{j=1}^R \sum_{k=1}^T \gamma_{k,j} 1_{\{t=k\}} 1_{\{r(i)=j\}} + \theta_i + \varepsilon_{it} \quad (8)$$

Where Y represents the yearly private construction, we thus assess the impact on construction and not housing stock variation, β measures the impact of SRU law, we control with time fixed effect and allow for trend difference across regions (ie we control for regional shocks). We estimate this specification using Fixed Effect regressions.

4 Results

4.1 Municipalities

Table 2 presents the results of our main specification, the sample contains all French municipalities. All the variables have the expected sign. For example, in both our OLS and IV specifications, both density and the share of empty units reduce the number of housing units built. This result is quite intuitive since one can think that an important number of empty units should drive private investors away and high density implies scarcity of land to build new units. The number of units is increasing with median income whereas average land taxes on the period points toward a negative impact but is not significant in the IV specification. The variable of interest (the contribution of social housing to the housing stock) changes sign between both specifications suggesting a positive bias: its impact is positive and significant in the OLS specification whereas it is negative and significant in the IV specification. We may thus think that both private and social housing are affected by similar unobserved market incentives.

In Table 3, we perform some robustness checks. The two first columns reproduce the IV and OLS estimates of our favorite specification. The third one uses an alternate instrument which is a dummy indicating whether the municipality was strongly damaged during the second World War. Finally a third instrument is used in the last column: a dummy indicating whether the city was submitted to the SRU act. Both alternate instruments tend to confirm our findings. Even if their precision is decreasing, they still suggest that public housing may have a negative impact on social housing.

We also test for the heterogeneity among cities with positive population growth and these with negative population growth. As expected in cities with negative growth, the crowding out effect vanishes. In table 7, using L. Gobillon and B. Vignolles' identification strategy on their adjusted subsample of municipalities, we also found that SRU law had a positive impact on public housing production and a negative impact on private construction. The SRU experiment is of particular importance since it relies on the opposite mechanism as with our previous instruments: here construction is driven by municipalities with proportionally less social housing units.

Finally, we extend our model to a panel framework using two periods and reproducing our identification strategy with the first instrument which can be computed for both periods. Table 6 shows that even controlling for unobserved time invariant heterogeneity our identification strategy still suggests an important crowding out effect of similar size as in our previous estimates. This additional result strengthens our confidence in the existence of a crowding out effect since we may think that unobserved reputation of a neighborhood should be partially captured by fixed effects.

One puzzle is to explain why some specifications yield a crowding out effect higher than one. Our main interpretation would be that a city with a dynamic housing sector would also capture the effect of the projects in adjacent cities or the fact that part of private projects are relocated in adjacent areas where

public construction didn't take place : new private investors being reluctant to develop new project next to new social housing unit. Adopting larger units of observation closer to the relevant market should thus reduce the estimates of the crowding out effect. This is mostly what we observe using EPCIs and Urban Areas.

	OLS		IV		OLS		IV	
	Private Housing	Private Housing	Private Housing	Private Housing	Private Housing	Private Housing	Private Housing	Private Housing
Social Housing	1.110*** (0.120)	-1.894*** (0.162)	1.039*** (0.125)	-1.108*** (0.163)	1.070*** (0.126)	-1.604*** (0.219)		
Population			-0.00000169 (0.00000106)	-9.79e-08 (6.65e-08)	-0.00000141 (9.14e-08)	-0.00000123 (8.10e-08)		
Density			-0.000106*** (0.0000136)	-0.0000585*** (0.0000104)	-0.0000983*** (0.0000136)	-0.0000799*** (0.0000127)		
Empty Units			-0.415*** (0.0335)	-0.488*** (0.0359)	-0.429*** (0.0328)	-0.506*** (0.0354)		
Median Income			0.00000862*** (0.00000350)	0.00000873*** (0.00000384)	0.00000946*** (0.00000345)	0.00000859*** (0.00000393)		
Land Tax					-0.00000345 (0.0000477)	0.0000154 (0.0000543)		
Housing Tax					-0.000965*** (0.000199)	-0.00000147 (0.000255)		
Property Tax					0.00191*** (0.000305)	0.00237*** (0.000348)		
dzscellier2					0.0243 (0.0155)	0.0310 (0.0184)		
dzscellier3					0 (0)	0.0569*** (0.0146)		
dzscellier4					-0.0398*** (0.00399)	-0.0138** (0.00498)		
dzscellier5					-0.0245*** (0.00251)	-0.0107*** (0.00291)		
_cons	0.0119*** (0.00170)	0.0348*** (0.00385)	0.112* (0.0443)	0.0558*** (0.0145)	0.0346 (0.0430)	0.0229 (0.0416)		
N	36303	36192	30499	30499	30493	30493		
adj. R ²	0.128	.	0.208	0.084	0.214	0.028		
Dep Fixed Effects	Yes	Yes	yes	Yes	Yes	Yes		
Instrument F-test	No	Shift Share (864.37)	No	Shift Share (727)	No	Shift Share (445.6)		

Robust Standard errors in parentheses
* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Tab. 4: Impact of Social Housing on Private Construction at the Municipality Level

	OLS	IV	IV	IV
	var_priv	var_priv	var_priv	var_priv
Social Housing	1.070*** (0.125)	-1.604*** (0.219)	-3.009* (1.138)	-2.364** (0.826)
Density	-0.0000983*** (0.00000136)	-0.0000799*** (0.00000127)	-0.0000716*** (0.00000199)	-0.0000747*** (0.00000138)
Population	-0.000000141 (9.13e-08)	-0.000000123 (8.10e-08)	-0.000000116 (8.00e-08)	-0.000000118 (7.83e-08)
Empty Units	-0.429*** (0.0328)	-0.506*** (0.0354)	-0.545*** (0.0750)	-0.528*** (0.0441)
Median Income	0.00000946*** (0.000000345)	0.00000859*** (0.000000393)	0.00000807*** (0.000000526)	0.00000834*** (0.000000494)
Housing Tax	-0.000965*** (0.000198)	-0.00000147 (0.000255)	0.000481 (0.000678)	0.000273 (0.000371)
Land Tax	-0.00000345 (0.0000476)	0.0000154 (0.0000543)	0.0000248 (0.0000632)	0.0000207 (0.0000583)
Property Tax	0.00191*** (0.000304)	0.00237*** (0.000348)	0.00262*** (0.000527)	0.00251*** (0.000417)
_cons	0.0346 (0.0429)	0.0229 (0.0416)	0.112*** (0.0288)	0.0195 (0.0419)
Fiscal Incentives	yes	yes	yes	yes
Dep Fixed Effects	yes	yes	yes	yes
Instrument F-test	No	Shift Share (445.6)	War Destruction (29.3)	SRU (68.1)
N	30493	30493	30493	30493
adj. R ²	0.214	0.028	.	.

Standard errors in parentheses

* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Tab. 5: Robustness Checks with alternate Instruments

	Fixed Effect Regression Private Housing	Fixed Effect with IV Private Housing
Social Housing	0.677** (0.221)	-1.712*** (0.280)
Population	-0.0000140** (0.00000507)	-0.0000215*** (0.00000556)
Density	-0.000219*** (0.0000550)	-0.000373*** (0.0000630)
99-09	0.0961*** (0.00127)	0.0997*** (0.00108)
_cons	0.105*** (0.00849)	
<i>N</i>	72505	72332
adj. <i>R</i> ²	0.270	-0.746
Instrument	No	Instr1
F-stat		(169.8)

Standard errors in parentheses
* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Tab. 6: Fixed Effect regressions at the municipality level

	(1) ln(Pub Construction)	(2) ln(Pub Construction)	(3) ln(constr priv)
SRU	0.165*** (5.98)	0.0656* (2.31)	-0.143*** (-7.53)
Constant	0.451*** (20.65)	0.623*** (27.94)	2.421*** (161.82)
Region x year	yes	yes	yes
Fixed Effect	Municipality	Municipality	Municipality
Observations	2262	2262	2262
Source	RPLS	sitadel2	sitadel2
<i>R</i> ²	0.0207	0.0231	0.1401

t statistics in parentheses

* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Sample of L. Gobillon et B. Vignolles (2014) - Municipalities between 800 and 6000 in Ile de France and between 2 800 and 12 000 otherwise. The treatment group is adjusted to be similar to Bono et al (2013).

Tab. 7: Impact of SRU law on Private and Social Housing Construction

4.2 Group of municipalities (EPCI)

As we already mentioned, one important issue in the literature is to identify what is the relevant scale where the crowding out effect can take place. We thus decided to test our model at broader level than municipalities. In this part we present the results of our panel and cross section estimates. We can see that our previous results remain robust for broader area : the two first columns in table 5 shows that the OLS estimates still suggest a positive impact of public housing on private construction whereas the estimate turns negative and significant at the 10% level when adopting an instrumental strategy. The magnitude of the crowding out effect remains the same even if smaller : 1 additional unit crowds out about 1 unit of private housing. In addition, fixed effect estimates with two periods suggest similar results as in the case of municipalities : the effect turns negative and suggests a crowding out effect of one private unit not built per additional social housing unit and is significant at the 99% level. .

These results suggest that the crowding out effect suggested in the previous part is not simply due to the fact that social housing drives private projects in adjacent cities but really reduces the number of private projects in the whole area.

	OLS	IV	Fixed effect	Fixed effect with IV
	Private Housing	Private Housing	Private Housing	Private Housing
Social Housing	2.317*** (0.702)	-1.055* (0.466)	0.322 (0.172)	-0.921*** (0.147)
density	-0.00000184 (0.00000271)	0.00000487* (0.00000232)		
Population	-0.000000125*** (3.78e-08)	-4.64e-08* (1.93e-08)	-0.00000315*** (0.000000796)	-0.00000419*** (0.000000651)
Unemployment	-0.00600*** (0.000835)	-0.00546*** (0.000977)		
Empty Units	-0.775*** (0.168)	-0.964*** (0.199)	-0.816*** (0.117)	-1.170*** (0.0914)
99-09			0.0793*** (0.00237)	0.0668*** (0.00181)
_cons	0.383*** (0.0424)	0.206*** (0.0247)	0.150*** (0.0109)	
Fixed Effects	Dep	Dep	epci	epci
Instrument	No	Instr1	No	Instr1
F-stat	No	(159.06)	No	(2775.6)
N	2317	2300	4899	4636
adj. R ²	0.471	0.292	0.651	0.186

Robust Standard errors in parentheses
* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Tab. 8: Impact of social housing on Private Housing construction at the EPCI level

4.3 Urban Areas

Finally, we turn to the broadest unit of observation : Urban Areas. Equivalently, our results remain robust with both models and present similar patterns as our previous estimates. The two first columns present the results for the one period

model, we can notice that the OLS regression still suggest a positive impact of social housing on private construction whereas the impact turns negative when controlling for a potential endogeneity bias. The crowding out effect at this level appears to be greater than in the previous estimates and is still significant at the 95% level. The two last columns present the results of both our fixed effect regressions. Results remain consistent with what was previously found and have a similar magnitude using our instrumental variable : 1 additional social housing unit seems to displace about 1 private unit.

	OLS		IV		Fixed Effect		Fixed effect with IV	
	Private Housing		Private Housing		Private Housing		Private Housing	
Social Housing	1.314*** (0.180)	-2.239** (1.134)	-0.149 (0.205)	-0.898*** (0.167)				
Density	-0.00333 (0.00171)	-0.00228 (0.00222)	-0.158*** (0.0372)	-0.181*** (0.0261)				
Empty Units	-0.819*** (0.120)	-0.991*** (0.159)	-0.829** (0.265)	-0.767*** (0.187)				
99-09			0.0666*** (0.00339)	0.0634*** (0.00251)				
_cons	0.191*** (0.0177)	0.293*** (0.0340)	0.373*** (0.0617)					
Additional Control	Size and type of UA		Size and type of UA					
Fixed Effect	Region		Region		Urban Area		Urban Area	
Instrument	No		Instr1		No		Instr1	
F-stat			(13.12)				(125.4)	
R2	0.45		0.033		0.574		0.087	
Obs	771		771		1542		1542	

Robust Standard errors in parentheses
* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Tab. 9: Impact of social housing on Private Housing construction at the Urban Area Level

5 Interpretation and Policy Implications

5.1 Social housing appears to affect negatively private construction

Our estimates at the three level suggest the existence of a stable and robust crowding out effect. Our results suggest that 1 additional social housing unit may displace between 0.8 and 2 housing units. However, as we already mentioned, our results rely on our identification strategy and its exclusion restriction : the share of social housing in the area shouldn't be correlated with unobserved incentives for private construction. We already suggested that the share of social housing might be related with the socioeconomic composition of the municipality. For example, a high share of social housing might give a bad reputation to the neighborhood. This paper proposes three strategies to deal with this potential problem.

First, we think that increasing the size of the units of observation might reduce this problem since private investors can build in area distant from these

neighborhoods. We can notice that the effect tends to be smaller as the area of observation increases. One possible interpretation for this phenomenon could be that part of the phenomenon is due to a relocation of private projects in adjacent area.

Second, we use alternate instruments less sensitive to this exclusion restriction. The first alternate instrument relies on the fact that part of social housing construction is explained by the current stock which was partially determined by the history of the municipality (World War II destructions). We thus can think that past destructions are less likely to be correlated with current determinant of private construction. Our estimations based on this strategy are still consistent with a negative impact of social housing on private construction but estimates are less precise since the first stage is less strong. The second instrument uses the recent law passed at the beginning of the decade which forced municipalities of a certain size to increase their share of social housing units. Since these municipalities usually had a lower number of units, we can think that the fact that a city is submitted to the SRU law wouldn't face the bad neighborhood effect likely to challenge our exclusion restriction with our main instrument. This last strategy still suggest a negative and significant impact of social housing on private construction even if less precise.

Finally, we use a fixed effect regression extending our model to two periods in order to control for constant unobserved heterogeneity. In this framework, our estimates still suggest a significant crowding out effect strengthening our confidence in our previous results.

5.2 Competing for Land or Tenants?

The literature suggested several channels likely to explain the crowding out effect, in particular competition for land, tenants and funds. It appears important to identify the mechanisms at stake in order to derive the appropriate policy implications. As far as competition for funds is concerned, the system of subsidized loans for social landlords should probably contain this problem. On the other hand, competition for land and tenants both appear to be a possible source of crowding out effect.

We think that it is possible to identify which channels are at stake looking for variation of the impact according to market tensions. Our intuition is quite simple: on the one hand, in area where the housing market is tight, the level of demand is such that additional social housing units shouldn't reduce too much the demand for private units. As a consequence, the crowding out effect due to a competition for tenants should be limited in tight areas and strong where demand for housing is relatively low. On the other hand, if the main channel is the limited amount of land available, the crowding out effect should be stronger in tight areas where land is a scarcer resource and limited where land is easily available.

We thus divide our sample in order to identify what is the impact of social housing in areas with different levels of tightness. As a proxy for market tightness in municipalities, we use housing area defined by fiscal administration to

provide incentive for investments in the rental market. For EPCI and Urban Area, we use the average price per square meter in 2008. Table 10 shows our results at the municipality level whereas chart 8 presents the estimates for EPCI. Results at the urban area level have similar patterns. Results do not seem to reject any of the hypothesis. At the municipal level, we can notice that the level is strong and significant in loose area suggesting the existence of a competition for tenants. However, in the very tight area the point estimates suggest a large effect but the limited sample size makes the estimates not precise and not significant. At the municipality level, we find that the crowding out effect is strong and significant in area with low and high prices per square meter suggesting the existence of U shape effect since estimates are less precise and usually smaller in the middle of the distribution.

One last remark concerns the importance of the effect considering where the units are built. We can remark that an important part of the units are built in area where the crowding out effect remains strong and significant. First, over the last decade an important part of the units were built in relatively loose municipalities or in EPCI where land prices were relatively low. In addition, if the crowding out effect appears to be not significant in municipalities where tensions on the market are strong, it remains important in EPCI where land prices are high.

	A	A bis	B1	B2	Others
Impact of Social Housing	-2.66	1.73	-.29	-1.37	-1.35
Standard Errors	(2.72)	(.9)	(.59)	(.25)	(.17)
Observations	102	615	1435	3584	30482
Market Tightness	Very High	High	Medium	Low	Very Low
Number of Soc Hous. built	33200	48184	123855	126823	160350

Tab. 10: Estimates of the crowding out effect in different area at the municipality level

5.3 Policy Implications

Several comments and policy implications arise from our study:

First, it is worth noting that there is a strong and positive relationship between private and public construction suggesting that both sectors respond to similar incentives. This result may be due to the fact that social housing is strongly decentralized even if the central state is subsidizing the projects through grants and tax incentives.

In addition, construction of social housing units is not neutral and seems to have an impact on the private sector. As a consequence, policymakers should take into account the fact that public construction is likely to displace private construction canceling its impact on the total housing stock. We found that one unit of social housing unit is likely to displace about one unit of private housing however this effect might also vary across time according to macroeconomic

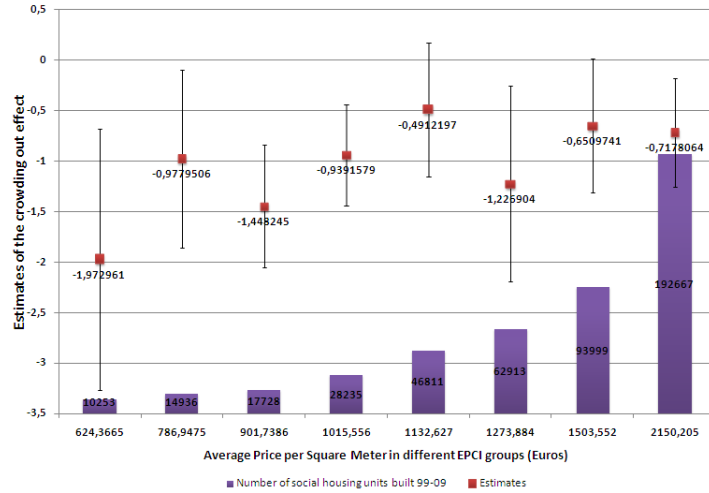


Fig. 8: Estimates of the crowding out effect in different groups of EPCI

condition. We may think that the theoretical framework considering social housing as a way to increase the housing stock should take into account the fact that social housing might in some cases crowd out private construction. To this end, it is worth noting that the economic literature points several rationales for social housing but increasing the housing stock is rarely mentioned (Whitehead : 2008).

We suggested two potential channels through which the crowding out effect could take place: competition for tenants and land. Our estimates didn't reject any of the channel. Since social housing seems to be used in a wide range of area with different levels of tightness both channels can be used to mitigate its impact. On the one hand, limiting the number of tenants eligible focusing on the poorest might decrease the competition for tenants with the private sector. On the other hand, using public land for social housing projects and relaxing the legal constraints on land use in tight area could also reduce this effect.

6 Conclusion

In this paper we investigate the potential existence of a crowding out effect. Our results suggest that social housing might have displaced between .8 and 2 private units over our period of study. This effect might be explained by competition for land and tenants among both sectors. Given the size of the effect, these results suggest that social housing might not always be a way to increase the housing stock. However this effect may also depends on macroeconomic conditions. For example, some authors suggest that social housing had an important role to modernize the construction sector after the second World War. This may have several policy implications depending on the market condition. First

quantitative objectives for social housing programs can be sometimes misleading given its potential impact on the private sector. In addition, if the existence of a competition for tenants is confirmed, reducing the number of tenants eligible might reduce the crowding out effect. This last remark calls for some additional thoughts about the way social housing units are allocated. Policymakers usually consider social housing as a way to increase the housing stock, social diversity and housing consumption for the poorest. However, the two last objectives appear to be contradictory. One might think that building mostly units for the poorest spread in different types of neighborhood might be an interesting way to comply with both objectives.

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7 Appendix

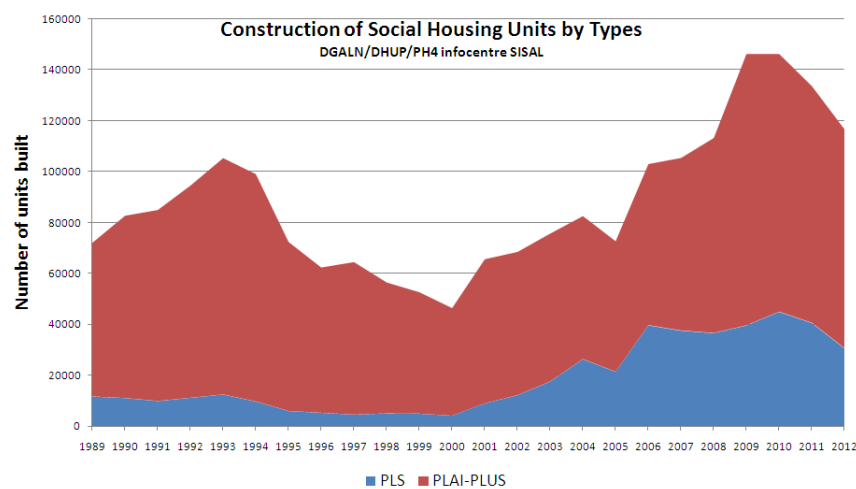


Fig. 9: Yearly Construction of Social Housing units by Types

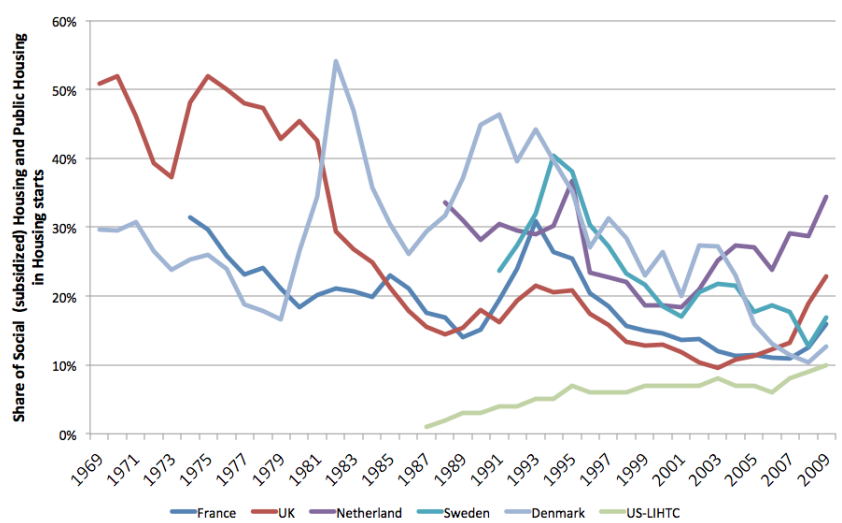


Fig. 10: Share of Social or Subsidized Housing in Housing Starts

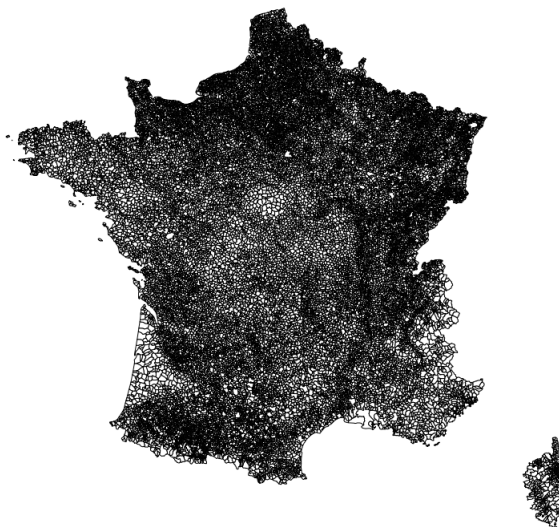


Fig. 11: French Municipalities

	(1)	(2)	(3)
	var_pub	var_pub	var_pub
instrument1	0.506*** (0.0240)		
villes_sinistr		0.00357*** (0.000672)	
sru			0.00924*** (0.00112)
pop_99	-1.50e-08 (9.01e-09)	1.22e-08 (7.46e-09)	-1.31e-10 (4.09e-09)
densite_99	-0.000000808*** (0.000000199)	0.00000121*** (0.000000214)	0.000000573*** (0.000000178)
share_logvac	-0.0220*** (0.00389)	-0.0292*** (0.00395)	-0.0283*** (0.00393)
rev_med_uc_99	0.000000154* (7.11e-08)	-8.30e-08 (7.54e-08)	-0.000000395*** (7.16e-08)
tx_fb_moy	0.000181*** (0.0000466)	0.000354*** (0.0000458)	0.000357*** (0.0000457)
tx_fnb_moy	0.00000400 (0.0000101)	0.00000888 (0.0000103)	0.00000645 (0.0000102)
tx_th_moy	0.0000806 (0.0000637)	0.000232*** (0.0000638)	0.000143* (0.0000638)
_cons	0.0120* (0.00535)	-0.0214*** (0.00571)	0.00197 (0.00514)
<i>N</i>	30501	30501	30501
adj. <i>R</i> ²	0.099	0.067	0.078

Standard errors in parentheses

* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Tab. 11: First stage at the municipality level

Variable	Mean	Std. Dev.	Min.	Max.	N
N. of private Units built	103.852	481.76	0	32006	36706
Contribution of Private construction	0.162	0.147	0	8.658	36659
Share of empty units	0.067	0.044	0	1	36699
N. of social Housing Units built	15.01	116.578	0	11581	36746
Contribution of Social Housing	0.01	0.023	0	0.703	36699
Share of social Housing	0.028	0.061	0	0.733	36587
instrument1	0.004	0.008	0	0.099	36587
Population	1730.598	14341.786	0	2125851	36704
Density	162.169	899.529	0	40644.69	36704
Median Income	16463.921	2989.58	0	42537	30731
Property Tax	13.134	6.176	0	61.432	36235
Land Tax	41.882	26.465	0	328.815	36235
Housing Tax	9.068	4.19	0	44.018	36235

Tab. 12: Descriptive Statistics at the Municipality Level

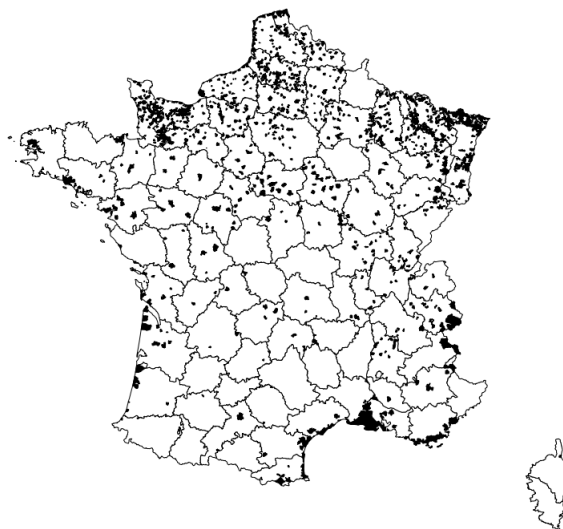


Fig. 12: Cities damaged during the Second World War

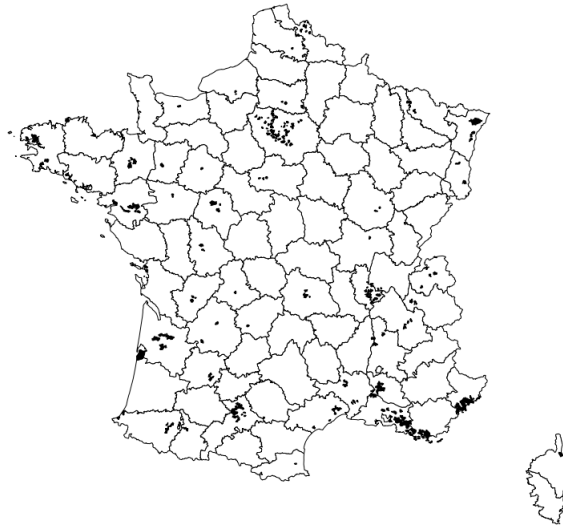


Fig. 13: Cities under the SRU Act between 2000 and 2008

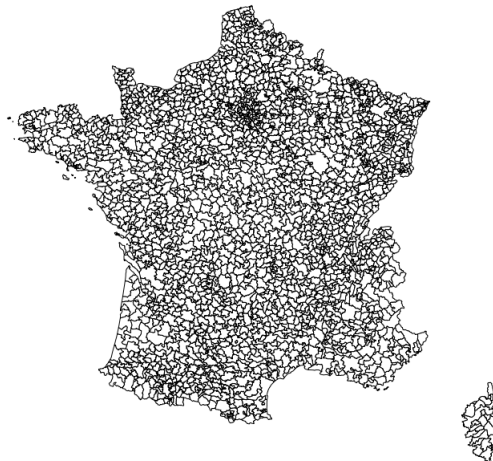


Fig. 14: French EPCI

	(1)	(2)
	var_constr_pub_	var_constr_pub_
Instrument	0.292*** (0.0231)	-3.830*** (0.0729)
Density	0.000000240 (0.000000442)	
Population	7.75e-09* (3.54e-09)	-0.000000149 (8.05e-08)
Unemployment	-0.000334** (0.000120)	
Empty Units	-0.0449* (0.0191)	-0.0655*** (0.0124)
99-09		0.00876*** (0.000339)
_cons	0.0135*** (0.00285)	
<i>N</i>	2300	4636
<i>R</i> ²	0.286	0.559

Standard errors in parentheses

* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Tab. 13: First Stages at the EPCI level

Variable	Mean	Std. Dev.	Min.	Max.	N
N. of Housing Units	10090.112	27139.166	132	568552	2581
Density	174.004	738.204	0.16	15018.48	2581
N. of private Units built	1450.522	3320.64	18	72088	2456
Contribution of Private Construction	0.152	0.082	0.018	1.508	2335
Share of Empty Units	0.068	0.025	0.008	0.205	2581
N. of social housing units built	201.45	681.086	0	12042	2456
Contributino of Social Housing	0.014	0.012	0	0.153	2335
Share of Social Housing	0.063	0.066	0	0.432	2564
Instrument	0.014	0.014	0	0.095	2564

Tab. 14: Descriptive Statistics at the EPCI level

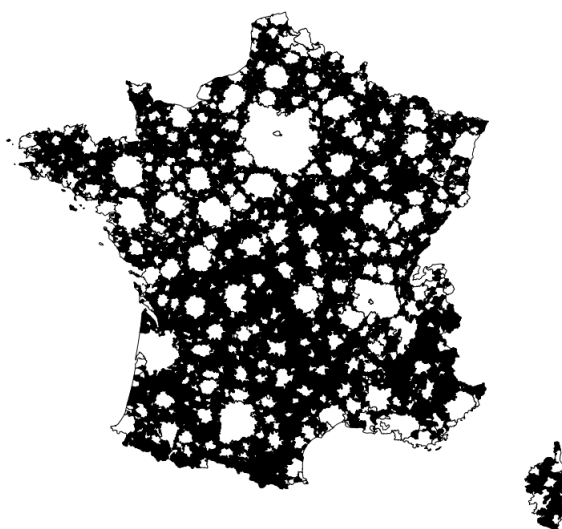


Fig. 15: French Urban Areas

	(1)	(2)
	var_constr_pub_	var_constr_pub_
instrument_	0.184*** (0.0509)	-3.927*** (0.496)
au_densite_	-0.000221 (0.000445)	-0.0267*** (0.00712)
share_logvac_	-0.0564* (0.0243)	-0.0506 (0.0486)
t		0.0110*** (0.00182)
_cons	0.0117* (0.00477)	0.158*** (0.0206)
<i>N</i>	771	1542
<i>R</i> ²	0.152	0.633

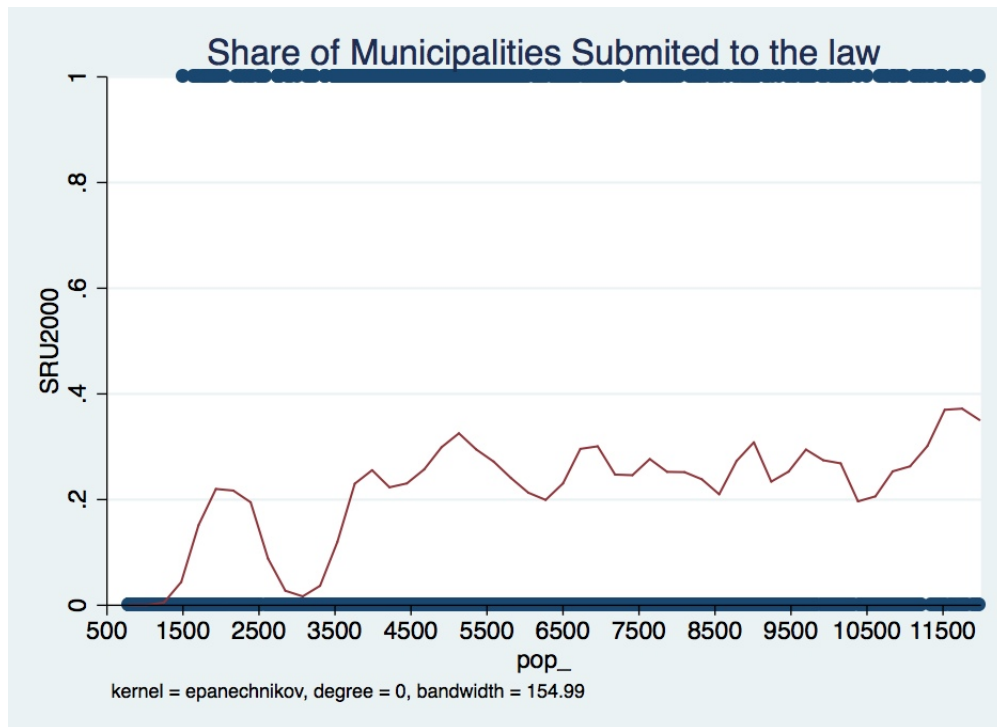
Standard errors in parentheses

* $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$

Tab. 15: First stage at the Urban Area Level

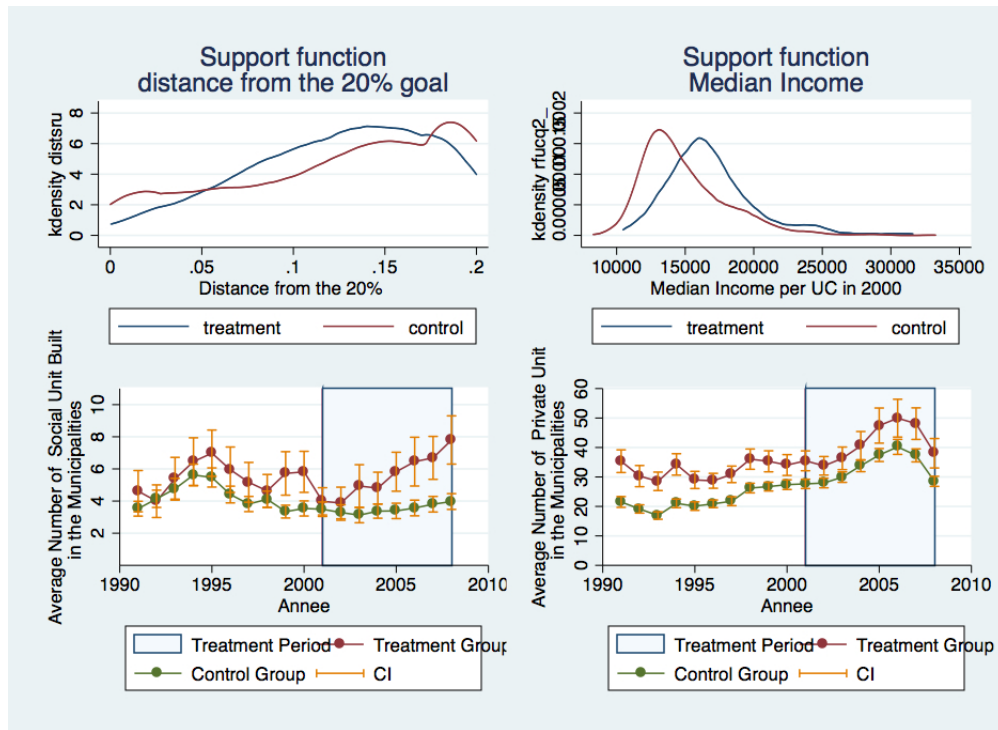
Variable	Mean	Std. Dev.	Min.	Max.
N. of Housing Units	30731.69	200046.274	888	5255845
Density	1.573	1.182	0.196	12.166
N. of Private Units built	3755.601	17501.085	38	409289
Contribution of Private Constr.	0.131	0.069	0.014	0.502
Share of Empty Units	0.07	0.022	0.007	0.154
N. of Social Housing Units Built	564.235	3176.547	0	78993
Contribution of Social Housing	0.016	0.013	0	0.098
Share of Social Housing	0.125	0.074	0.004	0.566
instrument1	0.027	0.016	0.001	0.124
N		771		

Tab. 16: Descriptive statistics at the Urban Area Level



Sample of L. Gobillon et B. Vignolles (2014) - Municipalities between 800 and 6000 in Ile de France and between 2 800 and 12 000 otherwise. The treatment group is adjusted to be similar to Bono et al (2013).

Fig. 16: Share of municipalities submitted to the law as a function of the population in 1999



Sample of L. Gobillon et B. Vignolles (2014) - Municipalities between 800 and 6000 in Ile de France and between 2 800 and 12 000 otherwise. The treatment group is adjusted to be similar to Bono et al (2013).

Fig. 17: Support functions and average construction of private and social housing